



The Hongkong and Shanghai Banking
Corporation Limited

Regulatory Capital Instruments

30 June 2017

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Certain defined terms

Within this document, ‘the Bank’ or ‘solo’ is defined as The Hongkong and Shanghai Banking Corporation Limited and ‘the group’ is defined as the Bank together with its subsidiaries. The Hong Kong Special Administrative Region of the People’s Republic of China is referred to as ‘Hong Kong’. The abbreviation ‘m’ represents millions of the relevant currency.

1) Ordinary Shares

| | | |
|----|---|---|
| 1 | Issuer | The Hongkong and Shanghai Banking Corporation Limited |
| 2 | Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | NA |
| 3 | Governing law(s) of the instrument | Laws of Hong Kong |
| | <i>Regulatory treatment</i> | |
| 4 | Transitional Basel III rules ¹ | NA |
| 5 | Post-transitional Basel III rules ² | Common Equity Tier 1 |
| 6 | Eligible at solo ³ /group/group & solo | Group & solo |
| 7 | Instrument type (types to be specified by each jurisdiction) | Ordinary shares |
| 8 | Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | HK\$148,162m |
| 9 | Par value of instrument | No par value (Total amount HK\$149,616m) |
| 10 | Accounting classification | Shareholders' equity |
| 11 | Original date of issuance | Various |
| 12 | Perpetual or dated | Perpetual |
| 13 | Original maturity date | No maturity |
| 14 | Issuer call subject to prior supervisory approval | NA |
| 15 | Optional call date, contingent call dates and redemption amount | NA |
| 16 | Subsequent call dates, if applicable | NA |
| | <i>Coupons / dividends</i> | |
| 17 | Fixed or floating dividend/coupon | NA |
| 18 | Coupon rate and any related index | NA |
| 19 | Existence of a dividend stopper | NA |
| 20 | Fully discretionary, partially discretionary or mandatory | Fully discretionary |
| 21 | Existence of step up or other incentive to redeem | NA |
| 22 | Non-cumulative or cumulative | Non-cumulative |
| 23 | Convertible or non-convertible | Non-convertible |
| 24 | If convertible, conversion trigger (s) | NA |
| 25 | If convertible, fully or partially | NA |
| 26 | If convertible, conversion rate | NA |
| 27 | If convertible, mandatory or optional conversion | NA |
| 28 | If convertible, specify instrument type convertible into | NA |
| 29 | If convertible, specify issuer of instrument it converts into | NA |
| 30 | Write-down feature | No |
| 31 | If write-down, write-down trigger(s) | NA |
| 32 | If write-down, full or partial | NA |
| 33 | If write-down, permanent or temporary | NA |
| 34 | If temporary write-down, description of write-up mechanism | NA |
| 35 | Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Represents the most subordinated claim in liquidation of the bank |
| 36 | Non-compliant transitioned features | No |
| 37 | If yes, specify non-compliant features | NA |
| | Terms and conditions | Terms and conditions - Capital instrument 1 |

2) Perpetual non-cumulative preference shares (US\$978m)

| | | |
|----|---|--|
| 1 | Issuer | The Hongkong and Shanghai Banking Corporation Limited |
| 2 | Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | NA |
| 3 | Governing law(s) of the instrument | Laws of Hong Kong |
| | <i>Regulatory treatment</i> | |
| 4 | Transitional Basel III rules ¹ | Additional Tier 1 |
| 5 | Post-transitional Basel III rules ² | NA |
| 6 | Eligible at solo ³ /group/group & solo | Group & solo |
| 7 | Instrument type (types to be specified by each jurisdiction) | Perpetual non-cumulative preference shares |
| 8 | Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | HK\$7,634m |
| 9 | Par value of instrument | No par value (Total amount US\$978m) |
| 10 | Accounting classification | Liability - amortised cost |
| 11 | Original date of issuance | 4 Dec 2001 |
| 12 | Perpetual or dated | Perpetual |
| 13 | Original maturity date | No maturity |
| 14 | Issuer call subject to prior supervisory approval | Yes |
| 15 | Optional call date, contingent call dates and redemption amount | Callable immediately at par value |
| 16 | Subsequent call dates, if applicable | NA |
| | <i>Coupons / dividends</i> | |
| 17 | Fixed or floating dividend/coupon | Floating |
| 18 | Coupon rate and any related index | 1 year USD LIBOR + 1.85% |
| 19 | Existence of a dividend stopper | No |
| 20 | Fully discretionary, partially discretionary or mandatory | Fully discretionary |
| 21 | Existence of step up or other incentive to redeem | No |
| 22 | Non-cumulative or cumulative | Non-cumulative |
| 23 | Convertible or non-convertible | Non-convertible |
| 24 | If convertible, conversion trigger (s) | NA |
| 25 | If convertible, fully or partially | NA |
| 26 | If convertible, conversion rate | NA |
| 27 | If convertible, mandatory or optional conversion | NA |
| 28 | If convertible, specify instrument type convertible into | NA |
| 29 | If convertible, specify issuer of instrument it converts into | NA |
| 30 | Write-down feature | No |
| 31 | If write-down, write-down trigger(s) | NA |
| 32 | If write-down, full or partial | NA |
| 33 | If write-down, permanent or temporary | NA |
| 34 | If temporary write-down, description of write-up mechanism | NA |
| 35 | Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Immediately subordinate to redeemable cumulative preference shares |
| 36 | Non-compliant transitioned features | Yes |
| 37 | If yes, specify non-compliant features | Without Non-Viability Loss Absorption Clauses |
| | Terms and conditions | Terms and conditions - Capital instrument 2 |

3) Perpetual non-cumulative preference shares (US\$500m)

| | |
|--|--|
| 1 Issuer | The Hongkong and Shanghai Banking Corporation Limited |
| 2 Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | NA |
| 3 Governing law(s) of the instrument | Laws of Hong Kong |
| <i>Regulatory treatment</i> | |
| 4 Transitional Basel III rules ¹ | Additional Tier 1 |
| 5 Post-transitional Basel III rules ² | NA |
| 6 Eligible at solo ³ /group/group & solo | Group & solo |
| 7 Instrument type (types to be specified by each jurisdiction) | Perpetual non-cumulative preference shares |
| 8 Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | HK\$3,903m |
| 9 Par value of instrument | No par value (Total amount US\$500m) |
| 10 Accounting classification | Liability - amortised cost |
| 11 Original date of issuance | 19 Dec 2003 |
| 12 Perpetual or dated | Perpetual |
| 13 Original maturity date | No maturity |
| 14 Issuer call subject to prior supervisory approval | Yes |
| 15 Optional call date, contingent call dates and redemption amount | Callable immediately at par value |
| 16 Subsequent call dates, if applicable | NA |
| <i>Coupons / dividends</i> | |
| 17 Fixed or floating dividend/coupon | Floating |
| 18 Coupon rate and any related index | 1 year USD LIBOR + 1.25% |
| 19 Existence of a dividend stopper | No |
| 20 Fully discretionary, partially discretionary or mandatory | Fully discretionary |
| 21 Existence of step up or other incentive to redeem | No |
| 22 Non-cumulative or cumulative | Non-cumulative |
| 23 Convertible or non-convertible | Non-convertible |
| 24 If convertible, conversion trigger (s) | NA |
| 25 If convertible, fully or partially | NA |
| 26 If convertible, conversion rate | NA |
| 27 If convertible, mandatory or optional conversion | NA |
| 28 If convertible, specify instrument type convertible into | NA |
| 29 If convertible, specify issuer of instrument it converts into | NA |
| 30 Write-down feature | No |
| 31 If write-down, write-down trigger(s) | NA |
| 32 If write-down, full or partial | NA |
| 33 If write-down, permanent or temporary | NA |
| 34 If temporary write-down, description of write-up mechanism | NA |
| 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Immediately subordinate to redeemable cumulative preference shares |
| 36 Non-compliant transitioned features | Yes |
| 37 If yes, specify non-compliant features | Without Non-Viability Loss Absorption Clauses |
| Terms and conditions | Terms and conditions - Capital instrument 3 |

4) Perpetual non-cumulative preference shares (US\$1,000m)

| | |
|--|--|
| 1 Issuer | The Hongkong and Shanghai Banking Corporation Limited |
| 2 Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | NA |
| 3 Governing law(s) of the instrument | Laws of Hong Kong |
| Regulatory treatment | |
| 4 Transitional Basel III rules ¹ | Additional Tier 1 |
| 5 Post-transitional Basel III rules ² | NA |
| 6 Eligible at solo ³ /group/group & solo | Group & solo |
| 7 Instrument type (types to be specified by each jurisdiction) | Perpetual non-cumulative preference shares |
| 8 Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | HK\$7,806m |
| 9 Par value of instrument | No par value (Total amount US\$1,000m) |
| 10 Accounting classification | Liability - amortised cost |
| 11 Original date of issuance | 19 Mar 2004 |
| 12 Perpetual or dated | Perpetual |
| 13 Original maturity date | No maturity |
| 14 Issuer call subject to prior supervisory approval | Yes |
| 15 Optional call date, contingent call dates and redemption amount | Callable immediately at par value |
| 16 Subsequent call dates, if applicable | NA |
| Coupons / dividends | |
| 17 Fixed or floating dividend/coupon | Floating |
| 18 Coupon rate and any related index | 1 year USD LIBOR + 1.25% |
| 19 Existence of a dividend stopper | No |
| 20 Fully discretionary, partially discretionary or mandatory | Fully discretionary |
| 21 Existence of step up or other incentive to redeem | No |
| 22 Non-cumulative or cumulative | Non-cumulative |
| 23 Convertible or non-convertible | Non-convertible |
| 24 If convertible, conversion trigger (s) | NA |
| 25 If convertible, fully or partially | NA |
| 26 If convertible, conversion rate | NA |
| 27 If convertible, mandatory or optional conversion | NA |
| 28 If convertible, specify instrument type convertible into | NA |
| 29 If convertible, specify issuer of instrument it converts into | NA |
| 30 Write-down feature | No |
| 31 If write-down, write-down trigger(s) | NA |
| 32 If write-down, full or partial | NA |
| 33 If write-down, permanent or temporary | NA |
| 34 If temporary write-down, description of write-up mechanism | NA |
| 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Immediately subordinate to redeemable cumulative preference shares |
| 36 Non-compliant transitioned features | Yes |
| 37 If yes, specify non-compliant features | Without Non-Viability Loss Absorption Clauses |
| Terms and conditions | Terms and conditions - Capital instrument 4 |

5) Perpetual subordinated loan (US\$1,000m)

| | |
|--|--|
| 1 Issuer | The Hongkong and Shanghai Banking Corporation Limited |
| 2 Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | NA |
| 3 Governing law(s) of the instrument | Laws of Hong Kong |
| Regulatory treatment | |
| 4 Transitional Basel III rules ¹ | NA |
| 5 Post-transitional Basel III rules ² | Additional Tier 1 |
| 6 Eligible at solo ³ /group/group & solo | Group & solo |
| 7 Instrument type (types to be specified by each jurisdiction) | Perpetual debt instruments |
| 8 Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | HK\$7,756m |
| 9 Par value of instrument | US\$1,000m |
| 10 Accounting classification | Shareholders' equity |
| 11 Original date of issuance | 22 December 2014 |
| 12 Perpetual or dated | Perpetual |
| 13 Original maturity date | No maturity |
| 14 Issuer call subject to prior supervisory approval | Yes |
| 15 Optional call date, contingent call dates and redemption amount | 22 December 2019 at par value |
| 16 Subsequent call dates, if applicable | Callable on any interest payment date after first call date |
| Coupons / dividends | |
| 17 Fixed or floating dividend/coupon | Floating |
| 18 Coupon rate and any related index | 1 year USD LIBOR + 3.84% |
| 19 Existence of a dividend stopper | No |
| 20 Fully discretionary, partially discretionary or mandatory | Fully discretionary |
| 21 Existence of step up or other incentive to redeem | No |
| 22 Non-cumulative or cumulative | Noncumulative |
| 23 Convertible or non-convertible | Non-convertible |
| 24 If convertible, conversion trigger (s) | NA |
| 25 If convertible, fully or partially | NA |
| 26 If convertible, conversion rate | NA |
| 27 If convertible, mandatory or optional conversion | NA |
| 28 If convertible, specify instrument type convertible into | NA |
| 29 If convertible, specify issuer of instrument it converts into | NA |
| 30 Write-down feature | Yes |
| 31 If write-down, write-down trigger(s) | Non-viability Event. Hong Kong Monetary Authority - Contractual |
| 32 If write-down, full or partial | Full |
| 33 If write-down, permanent or temporary | Permanent |
| 34 If temporary write-down, description of write-up mechanism | NA |
| 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Immediately subordinated to the claims of all Senior Creditors (including any holders of Tier 2 Instruments) |
| 36 Non-compliant transitioned features | No |
| 37 If yes, specify non-compliant features | NA |
| Terms and conditions | Terms and conditions - Capital instrument 5 |

6) Perpetual subordinated loan (US\$900m)

| | |
|--|--|
| 1 Issuer | The Hongkong and Shanghai Banking Corporation Limited |
| 2 Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | NA |
| 3 Governing law(s) of the instrument | Laws of Hong Kong |
| Regulatory treatment | |
| 4 Transitional Basel III rules ¹ | NA |
| 5 Post-transitional Basel III rules ² | Additional Tier 1 |
| 6 Eligible at solo ³ /group/group & solo | Group & solo |
| 7 Instrument type (types to be specified by each jurisdiction) | Perpetual debt instruments |
| 8 Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | HK\$6,981m |
| 9 Par value of instrument | US\$900m |
| 10 Accounting classification | Shareholders' equity |
| 11 Original date of issuance | 22 December 2014 |
| 12 Perpetual or dated | Perpetual |
| 13 Original maturity date | No maturity |
| 14 Issuer call subject to prior supervisory approval | Yes |
| 15 Optional call date, contingent call dates and redemption amount | 22 December 2019 at par value |
| 16 Subsequent call dates, if applicable | Callable on any interest payment date after first call date |
| Coupons / dividends | |
| 17 Fixed or floating dividend/coupon | Floating |
| 18 Coupon rate and any related index | 1 year USD LIBOR + 3.84% |
| 19 Existence of a dividend stopper | No |
| 20 Fully discretionary, partially discretionary or mandatory | Fully discretionary |
| 21 Existence of step up or other incentive to redeem | No |
| 22 Non-cumulative or cumulative | Noncumulative |
| 23 Convertible or non-convertible | Non-convertible |
| 24 If convertible, conversion trigger (s) | NA |
| 25 If convertible, fully or partially | NA |
| 26 If convertible, conversion rate | NA |
| 27 If convertible, mandatory or optional conversion | NA |
| 28 If convertible, specify instrument type convertible into | NA |
| 29 If convertible, specify issuer of instrument it converts into | NA |
| 30 Write-down feature | Yes |
| 31 If write-down, write-down trigger(s) | Non-viability Event. Hong Kong Monetary Authority - Contractual |
| 32 If write-down, full or partial | Full |
| 33 If write-down, permanent or temporary | Permanent |
| 34 If temporary write-down, description of write-up mechanism | NA |
| 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Immediately subordinated to the claims of all Senior Creditors (including any holders of Tier 2 Instruments) |
| 36 Non-compliant transitioned features | No |
| 37 If yes, specify non-compliant features | NA |
| Terms and conditions | Terms and conditions - Capital instrument 6 |

7) Primary capital undated floating rate notes (US\$400m)

| | |
|--|---|
| 1 Issuer | The Hongkong and Shanghai Banking Corporation Limited |
| 2 Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | ISIN GB0004355490 |
| 3 Governing law(s) of the instrument | English Law |
| Regulatory treatment | |
| 4 Transitional Basel III rules ¹ | Tier 2 |
| 5 Post-transitional Basel III rules ² | NA |
| 6 Eligible at solo ³ /group/group & solo | Group & solo |
| 7 Instrument type (types to be specified by each jurisdiction) | Perpetual debt instruments |
| 8 Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | HK\$3,122m |
| 9 Par value of instrument | US\$400m |
| 10 Accounting classification | Liability - amortised cost |
| 11 Original date of issuance | 9 Jul 1986 |
| 12 Perpetual or dated | Perpetual |
| 13 Original maturity date | No maturity |
| 14 Issuer call subject to prior supervisory approval | Yes |
| 15 Optional call date, contingent call dates and redemption amount | 9 July 1991 at par value |
| 16 Subsequent call dates, if applicable | Callable on any interest payment date after first call date |
| Coupons / dividends | |
| 17 Fixed or floating dividend/coupon | Floating |
| 18 Coupon rate and any related index | 3 months USD LIBOR (if LIMEAN is unavailable) + 0.1875% |
| 19 Existence of a dividend stopper | No |
| 20 Fully discretionary, partially discretionary or mandatory | Mandatory |
| 21 Existence of step up or other incentive to redeem | No |
| 22 Non-cumulative or cumulative | Cumulative |
| 23 Convertible or non-convertible | Non-convertible |
| 24 If convertible, conversion trigger (s) | NA |
| 25 If convertible, fully or partially | NA |
| 26 If convertible, conversion rate | NA |
| 27 If convertible, mandatory or optional conversion | NA |
| 28 If convertible, specify instrument type convertible into | NA |
| 29 If convertible, specify issuer of instrument it converts into | NA |
| 30 Write-down feature | No |
| 31 If write-down, write-down trigger(s) | NA |
| 32 If write-down, full or partial | NA |
| 33 If write-down, permanent or temporary | NA |
| 34 If temporary write-down, description of write-up mechanism | NA |
| 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Immediately subordinate to Senior Creditors |
| 36 Non-compliant transitioned features | Yes |
| 37 If yes, specify non-compliant features | Without Non-Viability Loss Absorption Clauses |
| Terms and conditions | Terms and conditions - Capital instrument 7 |

8) Subordinated loan due 2022 (US\$300m)

| | |
|--|---|
| 1 Issuer | The Hongkong and Shanghai Banking Corporation Limited |
| 2 Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | NA |
| 3 Governing law(s) of the instrument | Laws of Hong Kong |
| Regulatory treatment | |
| 4 Transitional Basel III rules ¹ | NA |
| 5 Post-transitional Basel III rules ² | Tier 2 |
| 6 Eligible at solo ³ /group/group & solo | Group & solo |
| 7 Instrument type (types to be specified by each jurisdiction) | Other Tier 2 instruments |
| 8 Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | HK\$2,342m |
| 9 Par value of instrument | US\$300m |
| 10 Accounting classification | Liability - amortised cost |
| 11 Original date of issuance | 6 Jul 2012 |
| 12 Perpetual or dated | Dated |
| 13 Original maturity date | 6 Jul 2022 |
| 14 Issuer call subject to prior supervisory approval | No |
| 15 Optional call date, contingent call dates and redemption amount | NA |
| 16 Subsequent call dates, if applicable | NA |
| Coupons / dividends | |
| 17 Fixed or floating dividend/coupon | Floating |
| 18 Coupon rate and any related index | 3 months USD LIBOR + 3.81% |
| 19 Existence of a dividend stopper | No |
| 20 Fully discretionary, partially discretionary or mandatory | Mandatory |
| 21 Existence of step up or other incentive to redeem | No |
| 22 Non-cumulative or cumulative | Cumulative |
| 23 Convertible or non-convertible | Non-convertible |
| 24 If convertible, conversion trigger (s) | NA |
| 25 If convertible, fully or partially | NA |
| 26 If convertible, conversion rate | NA |
| 27 If convertible, mandatory or optional conversion | NA |
| 28 If convertible, specify instrument type convertible into | NA |
| 29 If convertible, specify issuer of instrument it converts into | NA |
| 30 Write-down feature | Yes |
| 31 If write-down, write-down trigger(s) | Non-viability Event. Hong Kong Monetary Authority - Contractual |
| 32 If write-down, full or partial | Full |
| 33 If write-down, permanent or temporary | Permanent |
| 34 If temporary write-down, description of write-up mechanism | NA |
| 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Immediately subordinate to Senior Creditors |
| 36 Non-compliant transitioned features | No |
| 37 If yes, specify non-compliant features | NA |
| Terms and conditions | Terms and conditions - Capital instrument 8 |

9) Subordinated loan due 2023 (US\$500m)

| | |
|--|---|
| 1 Issuer | The Hongkong and Shanghai Banking Corporation Limited |
| 2 Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | NA |
| 3 Governing law(s) of the instrument | Laws of Hong Kong |
| Regulatory treatment | |
| 4 Transitional Basel III rules ¹ | NA |
| 5 Post-transitional Basel III rules ² | Tier 2 |
| 6 Eligible at solo ³ /group/group & solo | Group & solo |
| 7 Instrument type (types to be specified by each jurisdiction) | Other Tier 2 instruments |
| 8 Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | HK\$3,903m |
| 9 Par value of instrument | US\$500m |
| 10 Accounting classification | Liability - amortised cost |
| 11 Original date of issuance | 20 Dec 2013 |
| 12 Perpetual or dated | Dated |
| 13 Original maturity date | 20 Dec 2023 |
| 14 Issuer call subject to prior supervisory approval | No |
| 15 Optional call date, contingent call dates and redemption amount | NA |
| 16 Subsequent call dates, if applicable | NA |
| Coupons / dividends | |
| 17 Fixed or floating dividend/coupon | Floating |
| 18 Coupon rate and any related index | 3 months USD LIBOR + 2.08% |
| 19 Existence of a dividend stopper | No |
| 20 Fully discretionary, partially discretionary or mandatory | Mandatory |
| 21 Existence of step up or other incentive to redeem | No |
| 22 Non-cumulative or cumulative | Cumulative |
| 23 Convertible or non-convertible | Non-convertible |
| 24 If convertible, conversion trigger (s) | NA |
| 25 If convertible, fully or partially | NA |
| 26 If convertible, conversion rate | NA |
| 27 If convertible, mandatory or optional conversion | NA |
| 28 If convertible, specify instrument type convertible into | NA |
| 29 If convertible, specify issuer of instrument it converts into | NA |
| 30 Write-down feature | Yes |
| 31 If write-down, write-down trigger(s) | Non-viability Event. Hong Kong Monetary Authority - Contractual |
| 32 If write-down, full or partial | Full |
| 33 If write-down, permanent or temporary | Permanent |
| 34 If temporary write-down, description of write-up mechanism | NA |
| 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Immediately subordinate to Senior Creditors |
| 36 Non-compliant transitioned features | No |
| 37 If yes, specify non-compliant features | NA |
| Terms and conditions | Terms and conditions - Capital instrument 9 |

10) Subordinated loan due 2024 (US\$600m)

| | |
|--|---|
| 1 Issuer | The Hongkong and Shanghai Banking Corporation Limited |
| 2 Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | NA |
| 3 Governing law(s) of the instrument | Laws of Hong Kong |
| Regulatory treatment | |
| 4 Transitional Basel III rules ¹ | NA |
| 5 Post-transitional Basel III rules ² | Tier 2 |
| 6 Eligible at solo ³ /group/group & solo | Group & solo |
| 7 Instrument type (types to be specified by each jurisdiction) | Other Tier 2 instruments |
| 8 Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | HK\$4,683m |
| 9 Par value of instrument | US\$600m |
| 10 Accounting classification | Liability - amortised cost |
| 11 Original date of issuance | 21 Mar 2014 |
| 12 Perpetual or dated | Dated |
| 13 Original maturity date | 21 Mar 2024 |
| 14 Issuer call subject to prior supervisory approval | Yes |
| 15 Optional call date, contingent call dates and redemption amount | 21 March 2019 at par value |
| 16 Subsequent call dates, if applicable | Callable on any interest payment date after first call date |
| Coupons / dividends | |
| 17 Fixed or floating dividend/coupon | Floating |
| 18 Coupon rate and any related index | 3 months USD LIBOR + 2.10% |
| 19 Existence of a dividend stopper | No |
| 20 Fully discretionary, partially discretionary or mandatory | Mandatory |
| 21 Existence of step up or other incentive to redeem | No |
| 22 Non-cumulative or cumulative | Cumulative |
| 23 Convertible or non-convertible | Non-convertible |
| 24 If convertible, conversion trigger (s) | NA |
| 25 If convertible, fully or partially | NA |
| 26 If convertible, conversion rate | NA |
| 27 If convertible, mandatory or optional conversion | NA |
| 28 If convertible, specify instrument type convertible into | NA |
| 29 If convertible, specify issuer of instrument it converts into | NA |
| 30 Write-down feature | Yes |
| 31 If write-down, write-down trigger(s) | Non-viability Event. Hong Kong Monetary Authority - Contractual |
| 32 If write-down, full or partial | Full |
| 33 If write-down, permanent or temporary | Permanent |
| 34 If temporary write-down, description of write-up mechanism | NA |
| 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Immediately subordinate to Senior Creditors |
| 36 Non-compliant transitioned features | No |
| 37 If yes, specify non-compliant features | NA |
| Terms and conditions | Terms and conditions - Capital instrument 10 |

11) Subordinated loan due 2024 (US\$1,000m)

| | |
|--|---|
| 1 Issuer | The Hongkong and Shanghai Banking Corporation Limited |
| 2 Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | NA |
| 3 Governing law(s) of the instrument | Laws of Hong Kong |
| Regulatory treatment | |
| 4 Transitional Basel III rules ¹ | NA |
| 5 Post-transitional Basel III rules ² | Tier 2 |
| 6 Eligible at solo ³ /group/group & solo | Group & solo |
| 7 Instrument type (types to be specified by each jurisdiction) | Other Tier 2 instruments |
| 8 Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | HK\$7,806m |
| 9 Par value of instrument | US\$1,000m |
| 10 Accounting classification | Liability - amortised cost |
| 11 Original date of issuance | 18 Jun 2014 |
| 12 Perpetual or dated | Dated |
| 13 Original maturity date | 18 Jun 2024 |
| 14 Issuer call subject to prior supervisory approval | Yes |
| 15 Optional call date, contingent call dates and redemption amount | 18 June 2019 at par value |
| 16 Subsequent call dates, if applicable | Callable on any interest payment date after first call date |
| Coupons / dividends | |
| 17 Fixed or floating dividend/coupon | Floating |
| 18 Coupon rate and any related index | 3 months USD LIBOR + 1.915% |
| 19 Existence of a dividend stopper | No |
| 20 Fully discretionary, partially discretionary or mandatory | Mandatory |
| 21 Existence of step up or other incentive to redeem | No |
| 22 Non-cumulative or cumulative | Cumulative |
| 23 Convertible or non-convertible | Non-convertible |
| 24 If convertible, conversion trigger (s) | NA |
| 25 If convertible, fully or partially | NA |
| 26 If convertible, conversion rate | NA |
| 27 If convertible, mandatory or optional conversion | NA |
| 28 If convertible, specify instrument type convertible into | NA |
| 29 If convertible, specify issuer of instrument it converts into | NA |
| 30 Write-down feature | Yes |
| 31 If write-down, write-down trigger(s) | Non-viability Event. Hong Kong Monetary Authority - Contractual |
| 32 If write-down, full or partial | Full |
| 33 If write-down, permanent or temporary | Permanent |
| 34 If temporary write-down, description of write-up mechanism | NA |
| 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Immediately subordinate to Senior Creditors |
| 36 Non-compliant transitioned features | No |
| 37 If yes, specify non-compliant features | NA |
| Terms and conditions | Terms and conditions - Capital instrument 11 |

12) Subordinated loan due 2025 (US\$180m)

| | |
|--|---|
| 1 Issuer | The Hongkong and Shanghai Banking Corporation Limited |
| 2 Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | NA |
| 3 Governing law(s) of the instrument | Laws of Hong Kong |
| Regulatory treatment | |
| 4 Transitional Basel III rules ¹ | NA |
| 5 Post-transitional Basel III rules ² | Tier 2 |
| 6 Eligible at solo ³ /group/group & solo | Group & solo |
| 7 Instrument type (types to be specified by each jurisdiction) | Other Tier 2 instruments |
| 8 Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | HK\$1,405m |
| 9 Par value of instrument | US\$180m |
| 10 Accounting classification | Liability - amortised cost |
| 11 Original date of issuance | 25 Nov 2015 |
| 12 Perpetual or dated | Dated |
| 13 Original maturity date | 25 Nov 2025 |
| 14 Issuer call subject to prior supervisory approval | Yes |
| 15 Optional call date, contingent call dates and redemption amount | 25 November 2020 at par value |
| 16 Subsequent call dates, if applicable | Callable on any interest payment date after first call date |
| Coupons / dividends | |
| 17 Fixed or floating dividend/coupon | Floating |
| 18 Coupon rate and any related index | 3 months USD LIBOR + 2.54% |
| 19 Existence of a dividend stopper | No |
| 20 Fully discretionary, partially discretionary or mandatory | Mandatory |
| 21 Existence of step up or other incentive to redeem | No |
| 22 Non-cumulative or cumulative | Cumulative |
| 23 Convertible or non-convertible | Non-convertible |
| 24 If convertible, conversion trigger (s) | NA |
| 25 If convertible, fully or partially | NA |
| 26 If convertible, conversion rate | NA |
| 27 If convertible, mandatory or optional conversion | NA |
| 28 If convertible, specify instrument type convertible into | NA |
| 29 If convertible, specify issuer of instrument it converts into | NA |
| 30 Write-down feature | Yes |
| 31 If write-down, write-down trigger(s) | Non-viability Event. Hong Kong Monetary Authority - Contractual |
| 32 If write-down, full or partial | Full |
| 33 If write-down, permanent or temporary | Permanent |
| 34 If temporary write-down, description of write-up mechanism | NA |
| 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Immediately subordinate to Senior Creditors |
| 36 Non-compliant transitioned features | No |
| 37 If yes, specify non-compliant features | NA |
| Terms and conditions | Terms and conditions - Capital instrument 12 |

13) Perpetual cumulative preference shares (US\$200m)

| | |
|--|--|
| 1 Issuer | The Hongkong and Shanghai Banking Corporation Limited |
| 2 Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | NA |
| 3 Governing law(s) of the instrument | Laws of Hong Kong |
| Regulatory treatment | |
| 4 Transitional Basel III rules ¹ | Tier 2 |
| 5 Post-transitional Basel III rules ² | NA |
| 6 Eligible at solo ³ /group/group & solo | Group & solo |
| 7 Instrument type (types to be specified by each jurisdiction) | Perpetual cumulative preference shares |
| 8 Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | HK\$1,561m |
| 9 Par value of instrument | No par value (Total amount US\$200m) |
| 10 Accounting classification | Liability - amortised cost |
| 11 Original date of issuance | 29 Mar 2005 |
| 12 Perpetual or dated | Perpetual |
| 13 Original maturity date | No maturity |
| 14 Issuer call subject to prior supervisory approval | Yes |
| 15 Optional call date, contingent call dates and redemption amount | Callable immediately at par value |
| 16 Subsequent call dates, if applicable | NA |
| Coupons / dividends | |
| 17 Fixed or floating dividend/coupon | Floating |
| 18 Coupon rate and any related index | 1 year USD LIBOR + 1.00% |
| 19 Existence of a dividend stopper | Yes |
| 20 Fully discretionary, partially discretionary or mandatory | Mandatory |
| 21 Existence of step up or other incentive to redeem | No |
| 22 Non-cumulative or cumulative | Cumulative |
| 23 Convertible or non-convertible | Non-convertible |
| 24 If convertible, conversion trigger (s) | NA |
| 25 If convertible, fully or partially | NA |
| 26 If convertible, conversion rate | NA |
| 27 If convertible, mandatory or optional conversion | NA |
| 28 If convertible, specify instrument type convertible into | NA |
| 29 If convertible, specify issuer of instrument it converts into | NA |
| 30 Write-down feature | No |
| 31 If write-down, write-down trigger(s) | NA |
| 32 If write-down, full or partial | NA |
| 33 If write-down, permanent or temporary | NA |
| 34 If temporary write-down, description of write-up mechanism | NA |
| 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Immediately subordinate to redeemable cumulative preference shares |
| 36 Non-compliant transitioned features | Yes |
| 37 If yes, specify non-compliant features | Without Non-Viability Loss Absorption Clauses |
| Terms and conditions | Terms and conditions - Capital instrument 13 |

14) Subordinated bonds due 2027 (MYR500m)

| | |
|--|---|
| 1 Issuer | HSBC Bank Malaysia Berhad |
| 2 Unique identifier (eg CUSIP, ISIN or Bloomberg identifier for private placement) | MYBDX0706808 |
| 3 Governing law(s) of the instrument | Laws of Malaysia |
| Regulatory treatment | |
| 4 Transitional Basel III rules ¹ | Tier 2 |
| 5 Post-transitional Basel III rules ² | NA |
| 6 Eligible at solo ³ /group/group & solo | Group |
| 7 Instrument type (types to be specified by each jurisdiction) | Other Tier 2 instruments |
| 8 Amount recognised in regulatory capital (Currency in million, as of most recent reporting date) | HK\$616m |
| 9 Par value of instrument | MYR500m |
| 10 Accounting classification | Liability - amortised cost |
| 11 Original date of issuance | 2 Nov 2007 |
| 12 Perpetual or dated | Dated |
| 13 Original maturity date | 2 Nov 2027 |
| 14 Issuer call subject to prior supervisory approval | Yes |
| 15 Optional call date, contingent call dates and redemption amount | 2 Nov 2022 at par value |
| 16 Subsequent call dates, if applicable | Callable on any anniversary date after first call date |
| Coupons / dividends | |
| 17 Fixed or floating dividend/coupon | Fixed |
| 18 Coupon rate and any related index | Before 2 Nov 2022 : 5.05% From 2 Nov 2022 : 6.05% |
| 19 Existence of a dividend stopper | No |
| 20 Fully discretionary, partially discretionary or mandatory | Mandatory |
| 21 Existence of step up or other incentive to redeem | Yes |
| 22 Non-cumulative or cumulative | Cumulative |
| 23 Convertible or non-convertible | Non-convertible |
| 24 If convertible, conversion trigger (s) | NA |
| 25 If convertible, fully or partially | NA |
| 26 If convertible, conversion rate | NA |
| 27 If convertible, mandatory or optional conversion | NA |
| 28 If convertible, specify instrument type convertible into | NA |
| 29 If convertible, specify issuer of instrument it converts into | NA |
| 30 Write-down feature | No |
| 31 If write-down, write-down trigger(s) | NA |
| 32 If write-down, full or partial | NA |
| 33 If write-down, permanent or temporary | NA |
| 34 If temporary write-down, description of write-up mechanism | NA |
| 35 Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | Immediately subordinate to Senior Creditors |
| 36 Non-compliant transitioned features | Yes |
| 37 If yes, specify non-compliant features | - Without Non-Viability Loss Absorption Clauses - Contains a step-up provision |
| Terms and conditions | Terms and conditions - Capital instrument 14 |

Footnotes:

1 *Regulatory treatment of capital instruments subject to transitional arrangements provided for in Schedule 4H of the Banking (Capital) Rules*

2 *Regulatory treatment of capital instruments not subject to transitional arrangements provided for in Schedule 4H of the Banking (Capital) Rules*

3 *Include solo-consolidated*