

## HSBC Income Goal Deferred Annuity Plan

Jenny, 45-year-old senior accountant at an international firm. On top of her profession in accounting, she is also gifted at making cakes and pastries.

She has long dreamed of opening her own bakery shop and promised herself that she makes this come true after 10 years to deliver the best pastries and cakes in town.

She is devoted to be the owner of her bakery shop and decides to quit her current job at age 55. However, she worries that the monthly profits for an entrepreneurship are not guaranteed that may affect the quality of life for her retirement as well as her family.

To fulfil the promise to herself while ensuring the living expenses during the start-up period of her business, Jenny picks HSBC Income Goal Deferred Annuity Plan to meet her needs.

It is a long-term life insurance plan designed to build up savings and provide Jenny a stream of income with annuity payments during the annuity period.

Jenny chooses to pay premium over first 5 years, paying HKD113,455 annually and HKD567,275 in total.

After 10-year accumulation period, if a Special Bonus of HKD210,135 is declared at the commencement of the annuity period and accumulated with interest (if any) in the plan. Both the Special Bonus and its accumulated interest (if any) will become part of the non-guaranteed annuity payment afterwards.

At age 55, Jenny starts to receive Monthly Annuity Payment of HKD7,128 on each Monthiversary for another 10 years which allows her to focus on running her own business.

Time goes by, Jenny starts realising profits from her Bakery shop in 5 years. Upon receipt of a total projected annuity payment<sup>4</sup> of HKD427,682 during that period, she then opts to switch her annuity payment option from withdrawal in cash on monthly basis to rollover all the upcoming annuity payments in the plan to earn interest.

Until policy maturity, the accumulated value of her policy is projected at HKD462,593, which serve as a lump-sum retirement fund for Jenny to live the retirement style she deserved.

Better still, HSBC Income Goal Deferred Annuity Plan is a Qualifying Deferred Annuity Policy certified by Insurance Authority ("IA"). Jenny can enjoy potential personal income tax deductions from her plan.

And Jenny is an eligible taxpayer, she can choose to claim tax deductions for deferred annuity payments for herself or covering her husband as well with total maximum tax deductible limit per year of HKD60,000 (as individual tax payer) or HKD120,000 (as taxpaying couple) respectively.

In addition, the plan also offers a Death Benefit to protect Jenny from life's uncertainties plus supplementary benefits including additional accidental death benefit<sup>7</sup>, terminal illness benefit and unemployment benefit during the policy term, at no extra cost to Jenny to give her and her family extra peace of mind.

HSBC Income Goal Deferred Annuity Plan gives Jenny more certainty to achieve her personal goal as an entrepreneur with stable income flow.

Don't hesitate. Act now to make your dream come true! Visit any HSBC branch or go to our website for more product details, tax implication and certification of Qualifying Deferred Annuity Policy.