

## HSBC Income Goal Deferred Annuity Plan

Jenny, a 36-year-old professional accountant, is very keen on maintaining a healthy lifestyle.

She promised herself that she would open a yoga studio one day, to let people know more about the importance of exercise and good dietary habits, so they can also live a healthy life.

However, as a young mother whose income is needed to support the family expenses, she is hesitant about quitting her current job, due to the worries about her family's economic well-being if she does.

To fulfil her promise to herself while still providing stability for her family, Jenny picks HSBC Income Goal Deferred Annuity Plan to meet her needs.

It is a long-term life insurance plan designed to build up savings and provide Jenny with a regular stream of income with annuity payments during the Annuity Period.

Jenny chooses to pay a premium over first 5 years, paying HKD180,011 annually and HKD900,057 in total.

After a 15-year accumulation period, at age 51, a Special Bonus will be declared when the Annuity Period starts. The Special Bonus will be transferred to the balance of the accumulated dividends and interest to accumulate interest, which forms part of a Non-guaranteed Annuity Payment. The Special Bonus cannot be withdrawn during the Annuity Period.

Jenny will start to receive a Monthly Annuity Payment of HKD9,200 on each Monthiversary for 15 years, such a stable stream of income allows her to focus on running her own business.

At the age of 56, Jenny's yoga studio is running at a profit and can sustain on its own. Jenny decided to rollover her Monthly Annuity Payment until age 66, after receiving Monthly Annuity Payment for the first 5 years after the Annuity Period starts.

This will enable Jenny to have the flexibility to use the money to further expand her yoga studio or add to her retirement fund to ensure a comfortable retirement life.

Until policy maturity, the accumulated Monthly Annuity Payment is projected at HKD1,295,921, which will serve as a retirement fund for Jenny to live the retirement style she deserves. Together with the Monthly Annuity Payment received in the first 5 years during the Annuity Period, the total annuity payment and interest Jenny receives at policy maturity is projected at HKD1,847,905.

Better still, HSBC Income Goal Deferred Annuity Plan is a Qualifying Deferred Annuity Policy certified by Insurance Authority ("IA"). Jenny can enjoy potential personal income tax deductions from her plan.

And Jenny is an eligible taxpayer, she can choose to claim tax deductions for deferred annuity payments for herself or covering her husband as well with a total maximum tax deductible limit per year of HKD60,000 (as an individual tax payer) or HKD120,000 (as a taxpaying couple) respectively.

HSBC Income Goal Deferred Annuity Plan gives Jenny more certainty to achieve her personal goal as an entrepreneur with stable income flow.

Don't hesitate. Act now to make your dreams come true! Visit any HSBC branch or go to the HSBC website for more product details, tax implication and certification of Qualifying Deferred Annuity Policy.