

HSBC Paramount Global Life Insurance Plan

Global economic fluctuations have created many uncertainties about the future. Likewise, there will always be peaks and valleys along every life journey. In the current low-interest but volatile environment, other than fixed income investing, have you thought about managing your risk exposure by diversifying your assets while sustaining wealth growth? Different life stages call for different degrees of protection. Would you be caught off guard by any unexpected event, or would you be prepared for it? It's supremely important to pursue your goals while keeping your promise to protect yourself and your loved ones.

HSBC Paramount Global Life Insurance Plan helps you achieve sustained wealth growth while offering the advantages of potential long-term return and a steadily increasing death benefit amount. It also provides a change of life insured option and flexibility to designate a contingent policyholder for juvenile policy. This gives you the opportunity to transfer the policy to a loved one while the policy value continues to accumulate.

Pauline, 40, has a 10-year-old daughter, Mary, who is an only child. She wants to secure her family's future through life insurance and build up her financial reserves in order to meet the needs of different life stages and plan her estate flexibly. She takes up the HSBC Paramount Global Life Insurance Plan, with herself as the life insured and her daughter as the beneficiary. The policy has a premium payment period of 2 years, an annual premium of approximately USD76,000 and a sum insured of USD750,000. The plan is a whole life plan and includes an additional accidental death benefit amount equivalent to 30% of the total premium of the basic plan.

This policy gives Pauline the flexibility to decide how the death benefit will be paid to the beneficiary: as a lump sum payment or by instalments. After 3 years, the total death benefit amount will be close to USD770,000, equivalent to 500% of the total premium paid, while the policy's total cash value will be approximately USD120,000.

When she is 44, Pauline changes the life insured of the policy to Mary. Since Mary is not yet 18, the policy becomes a juvenile policy, and the death benefit amount increases due to the younger age of the life insured. Pauline also designates her husband as the contingent policyholder, which means that, in the unfortunate event of her death, the policy would be managed by her husband. At the same time, the total death benefit and total cash value will continue to grow.

When she turns 65, Pauline changes the policyholder to Mary to allow her daughter to inherit her assets. At this point, the total death benefit amount has grown to approximately USD2.14 million, while the total cash value has risen to USD270,000. Other than fixed income assets, up to 45% of the

capital invested under the plan is allocated to a variety of growth assets, including securities, with the aim of delivering return by capturing long-term economic growth opportunities. At the same time, the policyholder will have the needed flexibility to respond to market fluctuations, by exercising the Policy Value Management Option to lock in a portion of the policy value to lower risks.

When she is 38, Mary withdraws USD40,000 from the policy to fund her own startup. After that, the remaining policy value continues to accumulate.

HSBC Paramount Global Life Insurance Plan combines the advantages of the leverage effect, a large sum insured and asset growth potential for significant gains in cost-effectiveness, helping you to fulfill all your promises to your loved ones.

For more details, please visit any of our branches or the HSBC website.