

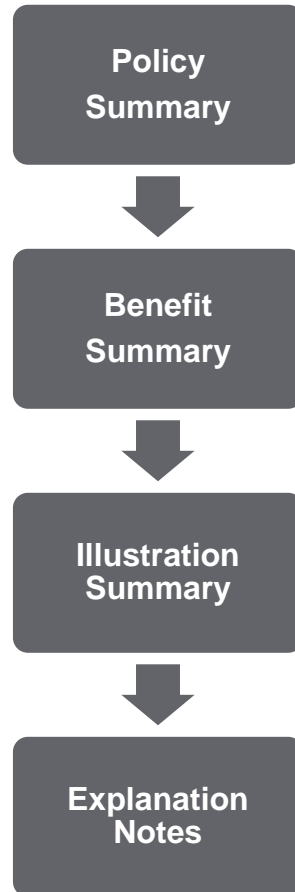
## Policy Benefit Illustration Guide for Participating Products

**This document serves to guide the policyholders (“You”) to understand the general components of your Policy Benefit Illustration.**

To better manage customer expectation, HSBC Life (International) Limited (“the Company”) will provide a Policy Benefit Illustration to the policyholder, which will be attached to the Annual Statement sent to you by mail. The Policy Benefit Illustration will be based on the policy’s updated in-force status (e.g. attained age, current sum assured, etc.). It will start from the policy year in which the illustration is performed and is based on the latest conditions and assumptions.

The Policy Benefit Illustration is only a summary illustration of the major benefits of your Basic Plan. The actual amount of non-guaranteed benefits payable may change with the values being higher or lower than those illustrated.

### Contents of the Policy Benefit Illustration



# 1. Policy Summary

This section provides you with a summary of your policy details.

**IMPORTANT:**

**THE FOLLOWING INFORMATION IS A SAMPLE ONLY, CUSTOMER SHOULD REFER TO HIS/HER OWN POLICY BENEFIT ILLUSTRATION DOCUMENT FOR THE RELEVANT INFORMATION.**

Name of Life Insured 受保人姓名:	L*****M*****	Insurance Policy Number 保單號碼:	22222222	
Issue Age 保單發出時的年齡:	58	Sex 性別:	Male 男	
Policy Effective Date 保單生效日期:	07 August 2017 2017年 08月 07日	Print Date 編印日期:	07 August 2018 2018年 08月 07日	A
Accumulation Period 儲蓄期:	3 years (年)	Annuity Period 年金期:	20 years (年)	B
Dividend Option 紅利運用方式:	Accumulate with Interest 累積生息	Annuity Option 年金運用方式:	Payment at Monthly Interval 每月支取現金	C

**A** This section shows the Print Date of the Policy Benefit Illustration for possible future reference. The values on the illustration are projected based on policy value information as of this Date. Please note that we may not be able to show the policy change requests that are under processing as of the Print Date.

**B** Accumulation Period and Annuity Period are applicable to annuity products only.

**C** The “Dividend Option”/“Annuity Option” (annuity products only) shows how the non-guaranteed annual dividends /annuities (annuity products only) are processed under different options.

The Dividend Option and Annuity Option (annuity products only) available to you varies by products. Possible Dividend Options includes “Accumulate with Interest”, “Cash Payment” and “Paid-Up Additions” and possible Annuity Options include “Payment at Monthly Interval” and “Accumulate with Interest”.

The Retirement/Special Bonus<sup>1</sup> Option and Coupon Option, if any, will also be shown in this section, with possible options including “Accumulate with Interest” and “Cash Payment”.

For details of the available options of your policy, please refer to policy provision.

<sup>1</sup> The new terminology “Special Bonus” used in this manual refers to the currently used terminology “Terminal Bonus” unless otherwise stated with effect from 1 July 2017.

## 2. Benefit Summary

### IMPORTANT:

THE FOLLOWING INFORMATION IS A SAMPLE ONLY, CUSTOMER SHOULD REFER TO HIS/HER OWN POLICY BENEFIT ILLUSTRATION DOCUMENT FOR THE RELEVANT INFORMATION.

<b>A</b>	Policy Currency 保單貨幣:	Hong Kong Dollar 港幣	Accumulated Dividends & Interest 累積紅利及利息:	1270.80	} <b>A1</b>
<b>B</b>	Monthly Guaranteed Annuity Payment 每月保證年金金額:	4802.00	Monthly Non-guaranteed Annuity Payment 每月非保證年金金額:	521.00	

	<b>C1</b>			<b>C2</b>		
	Benefit Description 保障項目	Current Sum Insured/ Protection Amount 現時的保額 / 保障金額	Current Monthly Premium 現時的每月保費	Premium Payment Term 保費供款年期	Benefit Term 保障年期	Current Extra Rating 現時的附加保費率
	Basic Plan - WholeLife Protection Plan (25-year payment) 基本計劃-終身壽險計劃 (25年繳款)	500,000.00	1,162.90	25 years 25年	To age 99 至 99 歲	-
<b>C</b>	Hospital Cash Benefit 住院現金保障	800.00 per day	222.00	To age 65 至 65 歲	To age 65 至 65 歲	+50%
	Terminal Illness Benefit 末期疾病保障	-	-	-	To age 65 至 65 歲	-
	Unemployment Benefit 失業延繳保費保障	-	-	-	To age 65 至 65 歲	-
	Waiver of Premium on Disability Benefit 傷殘豁免保費保障	-	-	-	To age 65 至 65 歲	-
	Total Current Monthly Premium: 現時的每月總保費:		1,384.90			

<b>A</b>	This section shows the current status of your policy.
<b>A1</b>	When you have chosen to accumulate the dividends with interest, “Accumulated Dividends & Interest” shows the amount of the dividends declared by the Company in the past and interest, if any, accumulated over the period from policy effective date to current policy anniversary. It could be equal to zero if you have chosen to cash out the dividends.  The amount of “Accumulated Coupons & Interest”, if any, will also be shown in this section.
<b>B</b>	This section shows the projected guaranteed and non-guaranteed annuity payments as of the Print Date during the Annuity Period.  It would also disclose, Accumulated Monthly Annuity Payment & Interest and Accumulated Retirement Bonus & Interest, if any.
<b>C</b>	In this section, you can review your current Sum Insured/Protection Amount, current premium amount, premium payment term and benefit term for the Basic Plan benefit and supplementary benefits (if applicable) as of the Print Date.
<b>C1</b>	The premium as of the Print Date, that is, the current premium amount.
<b>C2</b>	Current extra rating (protection products only) is the extra adjustment to the standard premium of your policy. It can be either in percentage or amount term. Your current premium mentioned in <b>C1</b> will already take into account this extra rating.

### 3a. Basic Plan – Illustration Summary

This section consists of either one or two pages, showing an updated illustration of Cash Value / Surrender Value and Death Benefit of your policy at the end of different policy years/at different ages, projected from current policy anniversary to maturity. The in-force Illustration projection will follow your current dividend option (e.g. Accumulation with Interest / Cash payment / Paid-Up addition). The calculation is based on your Basic Plan excluding any supplementary benefits (if applicable).

**IMPORTANT:**

**THE FOLLOWING INFORMATION IS A SAMPLE ONLY, CUSTOMER SHOULD REFER TO HIS/HER OWN POLICY BENEFIT ILLUSTRATION DOCUMENT FOR THE RELEVANT INFORMATION.**

End of Policy Year 保單 年度終結	Total Premiums Paid 繳付保費總額	Cash Value/ Surrender Value 現金價值/ 退保價值			Death Benefit 身故賠償額		
		Guaranteed 保證金額	Non-Guaranteed 非保證金額	Total 總額	Guaranteed 保證金額	Non-Guaranteed 非保證金額	Total 總額
		C	Accumulated Dividends and Interest 累積紅利及利息		C	Accumulated Dividends and Interest 累積紅利及利息	
9	125,593.20	68,620	1,910	70,530	500,000	1,910	501,910
10	139,548.00	89,110	2,737	91,847	500,000	2,737	502,737
11	153,502.80	112,485	3,783	116,268	500,000	3,783	503,783
12	167,457.60	138,820	5,080	143,900	500,000	5,080	505,080
15	209,322.00	181,815	10,174	191,989	500,000	10,174	510,174
20	279,096.00	259,030	22,679	281,709	500,000	22,679	522,679
25	348,870.00	346,760	41,733	388,493	500,000	41,733	541,733
30	348,870.00	377,500	66,454	443,954	500,000	66,454	566,454
35	348,870.00	404,760	97,174	501,934	500,000	97,174	597,174
40	348,870.00	427,865	134,836	562,701	500,000	134,836	634,836
At age 65 65歲	223,276.80	196,660	12,250	208,910	500,000	12,250	512,250
At age 70 70歲	293,050.80	275,515	25,943	301,458	500,000	25,943	525,943
At age 75 75歲	348,870.00	353,130	46,239	399,369	500,000	46,239	546,239
At age 80 80歲	348,870.00	383,260	72,090	455,350	500,000	72,090	572,090
At age 85 85歲	348,870.00	409,715	104,120	513,835	500,000	104,120	604,120
At age 90 90歲	348,870.00	432,050	143,296	575,346	500,000	143,296	643,296
At age 95 95歲	348,870.00	452,940	190,806	643,746	500,000	190,806	690,806
At age 99 99歲	348,870.00	500,000	236,014	736,014	500,000	236,014	736,014

- A** The illustration shows the policy year in terms of “end of policy year” (A1) and “at age” (A2). When the age of the Life Insured at the end of policy year shown in that row in A1 is the same as that of the row in A2, the respective values under different columns for these two rows will be identical.
- B** The projected guaranteed and non-guaranteed elements of both Cash Value/Surrender Value and Death Benefit are separated into different columns for your better understanding. The “Total” column of both Cash Value/Surrender Value and Death Benefit is the sum of “Guaranteed” and “Non-Guaranteed” amounts.
- C** The “Guaranteed” column includes any guaranteed benefits (such as guaranteed retirement bonus, guaranteed cash bonus and monthly guaranteed income) that are yet to be withdrawn as of the end of current policy year and to be declared in future policy years.
- D** The “Non-Guaranteed” column groups any projected non-guaranteed benefits (such as accumulated dividends and interest, interest accumulated on guaranteed benefits, special bonus and monthly non-guaranteed income) that are yet to be withdrawn as of the end of current policy year and to be declared in future policy years, if any. This column could be equal to zero if you have chosen to cash out the dividends, special bonus and monthly non-guaranteed income. Please note that the actual amount of non-guaranteed benefits may be higher or lower than those illustrated.

### 3b. Basic Plan – Illustration Summary for Payout Benefits

This section will only be shown if you have chosen the option to cash out the future guaranteed and/or non-guaranteed benefits such as dividends/coupons/annuity/special bonus. It aims to illustrate the payment of benefits (such as annual dividends/coupons/annuity/special bonus) in the respective policy years if you have selected to receive any such benefits in cash payments.

**IMPORTANT:**

**THE FOLLOWING INFORMATION IS A SAMPLE ONLY, CUSTOMER SHOULD REFER TO HIS/HER OWN POLICY BENEFIT ILLUSTRATION DOCUMENT FOR THE RELEVANT INFORMATION.**

End of Policy Year 保單 年度終結	Total Premiums Paid 繳付保費總額	Payout Benefits 支付利益		
		Guaranteed 保證金額	Non-Guaranteed 非保證金額	Total 總額
			Dividends 紅利	
17	232,560.00	0	2,301	2,301
18	246,240.00	0	2,499	2,499
19	259,920.00	0	2,754	2,754
20	273,600.00	B 30,000	C 3,132	33,132
25	342,000.00	30,000	4,038	34,038
30	342,000.00	30,000	4,308	34,308
35	342,000.00	30,000	4,509	34,509
40	342,000.00	30,000	3,585	33,585
45	342,000.00	30,000	3,558	33,558
50	342,000.00	30,000	3,498	33,498
At age 65 65歲	342,000.00	30,000	4,308	34,308
At age 70 70歲	342,000.00	30,000	4,509	34,509
At age 75 75歲	342,000.00	30,000	3,585	33,585
At age 80 80歲	342,000.00	30,000	3,558	33,558
At age 85 85歲	342,000.00	30,000	3,498	33,498
At age 90 90歲	342,000.00	30,000	3,393	33,393
At age 95 95歲	342,000.00	30,000	3,453	33,453
At age 99 99歲	342,000.00	0	3,357	3,357

A

- A** The projected guaranteed and non-guaranteed (such as annual dividends/coupons/annuity) elements of Payout Benefits are separated into different columns for your better understanding.
- B** The “Guaranteed” column groups any guaranteed annual benefits that you will receive in the future policy years.
- C** The “Non-Guaranteed” column groups the projected non-guaranteed annual benefits to be declared and paid in the future policy years, if any. Please note that the actual amount of non-guaranteed benefits may be higher or lower than those illustrated.

## 4. Single Payment Illustration

This section will only be shown if you have chosen to pre-pay all the required premiums in a single payment and your policy is still within the premium payment term.

**IMPORTANT:**

**THE FOLLOWING INFORMATION IS A SAMPLE ONLY, CUSTOMER SHOULD REFER TO HIS/HER OWN POLICY BENEFIT ILLUSTRATION DOCUMENT FOR THE RELEVANT INFORMATION.**

End of Policy Year 保單年度終結	A		B	C	
	Balance of Single Payment and Interest 整付保費結餘及利息 (a)	Guaranteed Cash Value 保證現金價值 (b)		C1	C2
			Non-Guaranteed Accumulated Dividends and Interest 非保證累積紅利及利息 (c)	Total Cash Value 現金價值總額 (a x (1-X%)+b+c)	Total Death Benefit 身故賠償總額
4	69,782.98	95,200	0	182,192	419,783
5	0.00	192,150	0	192,150	350,000

<b>A</b>	The required annual premium will be deducted yearly during the premium payment term from the Balance of Single Payment and Interest and the remaining balance will be accumulated at an interest rate as determined by the Company from time to time.
<b>B</b>	The “Non-Guaranteed” column groups the non-guaranteed benefits that are yet to be withdrawn as of the end of current policy year and to be declared in future policy years, if any, including accumulated dividends and interest and any interest accumulated on guaranteed benefits. This column could be equal to zero if you have chosen to cash out the dividends and monthly non-guaranteed income. Please note that the actual amount of non-guaranteed benefits may be higher or lower than those illustrated.
<b>C</b>	These two columns are related to the benefit payable.
<b>C1</b>	The “Total Cash Value” column shows the benefit payable upon surrender. X% represents the surrender charge rate applicable to the Balance of Single Payment and Interest upon policy surrender during the Premium Payment Term at a scale determined by the Company from time to time.
<b>C2</b>	The “Total Death Benefit” column shows the benefit payable upon the death of the Life Insured.

## 5. Explanation Notes

You can find all the explanation notes of the Policy Benefit Illustration here. For the purpose of information transparency, this section covers all the key assumptions used to prepare the Illustration and projection of non-guaranteed benefits (such as annual dividends, coupons, special bonus and accumulation interest rate).

In addition, in order to raise your awareness of key product risks, a number of risk warnings on non-guaranteed benefits illustrated, inflation and currency will also be included in this section. The explanation notes differ between policies.

### **IMPORTANT:**

**THE FOLLOWING INFORMATION IS A SAMPLE ONLY, CUSTOMER SHOULD REFER TO HIS/HER OWN POLICY BENEFIT ILLUSTRATION DOCUMENT FOR THE RELEVANT INFORMATION.**

#### **Explanation Notes**

- i. This policy benefit illustration is only a summary illustration of the major benefits of your Basic Plan excluding any supplementary benefits as shown in Section 2 (if applicable). This document is prepared based on the latest policy status and the selected options as at the Print Date as shown in Section 1 with the following assumptions: (a) no policy changes in the future; and (b) all premiums are paid in full when due. You should refer to your policy provision or the Company for more information.  
  
This policy benefit illustration also assumes no policy loan has been taken out from the policy. Please refer to the policy loan summary in annual statement for current loan balance (if applicable).
- ii. Non-guaranteed dividends, if any, allow you to participate in the financial performance of the Company. The projected future non-guaranteed benefits of your Basic Plan illustrated in this document are based on the Company's current dividend scales determined under current assumed investment return and are not guaranteed (while dividends declared in the past will not be impacted). The actual amount payable may change anytime with the values being higher or lower than those illustrated. Under some circumstances, the non-guaranteed benefits may be **zero**.
- iii. In the projection of this document, the projected non-guaranteed dividends are left with the Company for interest accumulation at an interest rate which is not guaranteed. The current interest rate used to illustrate the effect of accumulation is 3.50000% p.a. The actual interest rate may be changed by the Company from time to time with rate higher or lower than 3.50000% p.a.
- iv. The amount of all illustrated figures in this policy benefit illustration may differ slightly from actual figures due to rounding differences.
- v. When reviewing the values shown in this document, please note that the cost of living in the future is likely to be higher than it is today due to inflation.
- vi. If payment currency is different from policy currency or policy currency is other than Hong Kong Dollars, please be aware of the relevant exchange rate risk.
- vii. The past performance or current performance of the Company's business may not be a guide for future performance.
- viii. The Total Premiums Paid is calculated as the total amount of premiums due under the Basic Plan at the respective policy anniversaries. It is calculated according to the current premium amount and payment mode, so the result might be different from the actual value if there were policy changes in the past.