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**外幣兌換及基金 / 高息投資存款 / 保本投資存款 / 股票掛鈎投資 / 私人配售票據 / 債券 / 存款證認購優惠**  
**一般條款及細則**

1. 香港上海滙豐銀行（及其繼承人及受讓人）（「本行」或「滙豐」）保留隨時更改條款及細則的權利。本行亦可能運用酌情權取消此優惠而毋須事前通知。
2. 除有關合資格客戶（如下所定義）及本行以外，並無其他人士有權按《合約（第三者權利）條例》強制執行本條款及細則的任何條文，或享有本條款及細則的任何條文下的利益。
3. 是次推廣活動如有任何爭議，本行將保留最終決定權。
4. 本條款及細則的中英文版本如有歧義，概以英文版本為準。
5. 此優惠均受有關的監管條例約束。
6. 本條款及細則受香港特別行政區法律所管轄，並按照香港特別行政區法律詮釋。

**推廣優惠條款及細則**

1. **推廣期**：2022年10月3日至2022年12月30日（包括首尾兩天）（「推廣期」）。
2. 誰可享用此外幣兌換優惠：適用於香港特別行政區（「香港」）的滙豐客戶（「合資格客戶」）。
3. 合資格交易：通過滙豐理財投資戶口、滙豐單位信託基金戶口（FundMax戶口除外）或基金融資戶口完成整額基金認購交易或通過滙豐理財投資戶口認購高息投資存款或保本投資存款或股票掛鈎投資或私人配售票據或債券（不包括首次公開發售之零售債券\*）或存款證。（「合資格交易」）
4. 優惠；合資格客戶於推廣期內完成合資格交易，可於隨後的外幣兌換中享有點子折扣優惠（「外匯點子折扣優惠」）。外匯點子折扣適用於港元及指定貨幣的兌換，包括美元、英鎊、澳元、加拿大元或人民幣。

港元兌外幣/外幣兌港元	外匯點子折扣
美元	105 點子 (0.0105)
英鎊	150 點子 (0.0150)
澳元	150 點子 (0.0150)
加拿大元	150 點子 (0.0150)
人民幣	25 點子 (0.0025)

\*零售債券指以公眾為發行對象的債券，其發行由證券及期貨事務監察委員會(SFC)規管。例子包括中華人民共和國香港特別行政區政府通脹掛鈎零售債券系列(iBond)、綠色零售債券等。

5. **交易途徑**：合資格交易及隨後的外幣兌換交易須經任何香港滙豐分行完成。
6. 合資格客戶可於合資格交易成功批核的30個曆日內的一單外幣兌換交易享用此外匯點子折扣優惠。(例如：合資格交易於2022年12月30日成功批核，該客戶的任何一單外幣兌換交易可於2023年1月29日或之前享用此外匯點子折扣優惠)



7. **金額**：最高外幣兌換額為合資格交易的認購金額或港元5,000,000 (或等值的其他貨幣)，以較低者為準。最低外幣兌換額為港元10,000 (或等值的其他貨幣)。
8. **不合資格外匯交易**：所有兌換交易涉及現鈔兌換、現金存入 / 提取之交易、匯出 / 匯入之轉賬、滙豐環球轉賬服務、外匯限價買賣服務、萬事達卡扣賬卡或高息投資存款，均不會被視為合資格外匯交易。所有於開立定期存款當中所涉及的外匯交易亦不會被視為合資格外匯交易。
9. 外匯點子折扣會直接反映於交易匯率中。匯率隨時按外匯市場而變動，合資格客戶應在兌換外幣時向滙豐分行職員確認適用的匯率。
10. 外幣兌換交易的貨幣可不同於該合資格交易的貨幣。
11. 客戶對於是否兌換外幣以享受外匯點子折扣優惠擁有絕對決定權。
12. 每一筆合資格交易可享本優惠一次。合資格客戶可於推廣期內多次享用本優惠。
13. 外幣兌換交易須通過該合資格交易同一名下的個人戶口或聯名戶口完成。
14. 除另有說明，否則本優惠不能與其他外幣兌換或定期存款優惠同時使用。

#### 外匯風險披露

貨幣兌換風險 – 外幣和人民幣存款的價值需承受因匯率波動而產生的風險。倘若你選擇將外幣和人民幣存款兌換為其他貨幣時的匯率較當初兌換外幣和人民幣時的匯率為差，則可能會因而蒙受本金損失。

#### 重要風險通知

- 基金、債券及結構性投資產品（包括股票掛鈎投資、私人配售票據、高息投資存款、結構投資存款及保本投資存款）乃投資產品，連同存款證，此等產品並不相等於定期存款。結構性投資產品是複雜產品而您應就此產品審慎行事。部分基金及結構性產品涉及金融衍生工具。投資決定是由閣下自行作出的，但閣下不應投資，除非中介人於銷售該產品時已向閣下解釋經考慮閣下的財務情況、投資經驗及目標後，該類產品是適合閣下的。
- 產品價格可升可跌，甚至可能變成毫無價值。買賣產品均可帶來虧損或盈利。
- 在最壞的情況下，產品價值或會大幅地少於你所投入的金額（在極端的情況下，你的投資可能會變成沒有價值）。
- 發行人風險 – 債券、存款證及結構性投資產品的表現受發行者的實際及預計借貸能力所影響。就償債責任而言，產品不保證發行人不會拖欠債務。於最壞情況下，如發行者破產，閣下可能無法收回任何本金或利息/ 票息。
- 投資者不應僅根據此資料而作出投資決定。
- 投資涉及風險。產品的過往業績數據並非未來業績的指標。欲知產品的詳情、有關費用及風險因素，請參閱銷售文件及/ 或有關文件。
- 貨幣兌換風險 – 外幣和人民幣產品的價值需承受因匯率波動而產生的風險。倘若你選擇將產品所支付的外幣和人民幣兌換為其他貨幣時的匯率較當初兌換外幣和人民幣時的匯率為差，則可能會因而蒙受本金/ 投資損失。

- 鑑於人民幣收益工具現時並無定期交易及活躍的二手市場，投資該等產品或存在流動資金風險。人民幣收益工具的買價和賣價的差價可能很大，因此，投資者可能承擔重大的交易及變現成本及可能因此而招致虧損。

結構投資存款、高息投資存款、保本投資存款及存款證均不屬於受保障存款及不會受香港的存款保障計劃保障。高息投資存款及存款證並不保本。

### 基金風險披露

- 貨幣兌換風險 – 外幣和人民幣存款的價值需承受因匯率波動而產生的風險。倘若你選擇將外幣和人民幣存款兌換為其他貨幣時的匯率較當初兌換外幣和人民幣時的匯率為差，則可能會因而蒙受本金損失。
- 在最壞情況下，基金價值或會大幅地少於您的投資金額（在極端的情況下，您的投資可能會變成沒有價值）。
- 投資於某種市場之基金（例如：新興市場、商品市場、小型企業等）可能會涉及較高風險，並通常對價格變動較敏感。
- 信貸風險/ 利率風險 – 投資於固定收益證券的基金的價值可因利率變動而下跌，並須承受發行人可能不支付證券款項的信貸風險。由於投資於金融衍生工具，基金價格可能更為波動，及可能承受相比傳統證券更大程度的風險。
- 交易對方風險 – 倘基金買賣並非於認可交易所買賣的金融衍生工具合約，則會因有關交易對方而蒙受信貸風險。該等工具並無給予適用於在組織完善的交易所買賣金融衍生工具的參與者的保障（例如交易結算公司的履約保證）。與基金買賣有關工具的交易對方可能無力償債、破產或違約，屆時或會令基金承受重大損失。

### 高息投資存款風險披露

- 並非定期存款 - 高息投資存款並不同，亦不應被視為定期存款的代替品。本產品並不屬於受保障存款及不會受香港的存款保障計劃所保障。
- 衍生工具風險 - 高息投資存款內含外匯期權。期權交易涉及風險，特別是出售期權。雖然出售期權所收取的期權金為固定，閣下仍可能蒙受超過該期權金的損失，且閣下可能有重大損失。
- 潛在收益有限 - 最高潛在收益為存款利息。
- 最大潛在虧損 - 高息投資存款並非保本產品。倘存款於到期時被轉換為掛鈎貨幣，閣下有可能因支付的貨幣貶值而招致損失。此等損失可能會抵銷存款所賺取的利息，甚至導致本金虧損。
- 有別於買入掛鈎貨幣 - 投資於高息投資存款有別於直接買入掛鈎貨幣。
- 市場風險 - 高息投資存款的淨回報須視乎於釐定日釐定時間存款貨幣兌掛鈎貨幣的匯率而定。匯率的變動可能出乎預料、突如其來而且幅度龐大，並受複雜的政治及經濟因素影響。
- 流通性風險 - 高息投資存款乃為持有至到期而設。閣下無權在到期前要求提早終止本產品。在特殊情況下，本行有權利及完全酌情因應個別情況決定接受您的提早贖回申請。接獲有關申請後，本行將提供參考贖回價格。提早贖回時的回報可能低於存款一直存放至到期日的回報，亦有可能出現負回報。
- 銀行的信貸風險 - 高息投資存款並無以任何抵押品作抵押。當閣下購買本產品，閣下將承擔銀行的信貸風險。如銀行無力償債或未能履行其於本產品下的責任，閣下只可以銀行的無抵押債權人身份提出申索。在最壞情況下，閣下可能損失閣下的全部存款金額。
- 貨幣風險 - 倘存款貨幣及 / 或掛鈎貨幣並非閣下的本土貨幣，而閣下於到期後選擇將其兌換成閣下的本土貨幣，則閣下有可能因匯率波動而獲得收益或招致虧損。銀行提早終止風險在本行完全酌情決定就保障本行結合戶口或抵銷賬項的權利或任何抵押權益或保障客戶利益而言屬有需要或適當的情況下，本行有酌情權於到期日前將

存款或存款的任何部分結束，扣除有關終止成本或加上按比例計算的應得回報或贖回額後，所得出數目或會少於存款的原本本金額。

- 有關人民幣的風險 - 謹請閣下注意，人民幣兌其他外幣的價值會有波動，並將受（其中包括）中國政府的管制（例如：中國政府規管人民幣與外幣之間的兌換）所影響，而有關管制或會在閣下將人民幣兌換為閣下的本土貨幣時對閣下於本產品的回報有不利影響。人民幣存款的價值需承受因匯率波動而產生的風險。倘若閣下選擇將人民幣存款兌換為其他貨幣時的匯率較當初兌換人民幣時的匯率為差，則可能會因而蒙受本金損失。本產品是在香港發行的以人民幣計值（如人民幣為存款貨幣）及結算（當到期時收取人民幣）產品，該人民幣計值與在中國內地的人民幣計值存在差異。

### 保本投資存款風險披露

- 並非定期存款 - 保本投資存款並不同，亦不應被視為定期存款的替代品。本產品並不屬於受保障存款及不會受香港的存款保障計劃所保障。
- 衍生工具風險 - 保本投資存款內含外匯期權。期權交易涉及風險。如果存款貨幣兌掛鈎貨幣的匯率於釐定日釐定時間的走勢非如您所料，您只能賺取存款的最低贖回額。
- 潛在收益有限 - 當外幣匯率於釐定日釐定時間相比觸發匯率走勢如您所料的時候，您能獲取的最高回報為最高贖回額減去本金。
- 有別於買入掛鈎貨幣 - 投資於保本投資存款有別於直接買入掛鈎貨幣。
- 市場風險 - 保本投資存款的收益須視乎於釐定日釐定時間存款貨幣兌掛鈎貨幣的匯率相對於觸發匯率的表現而定。匯率的變動可能出乎預料、突如其來而且幅度龐大，並受複雜的政治及經濟因素影響。您必須準備接受或會收取存款的最低贖回額 / 甚至沒有回報的風險（如匯率走勢非如您所料）。
- 流通性風險 - 保本投資存款乃為持有至到期而設。閣下無權在到期前要求提早終止本產品。在特殊情況下，本行有權利及完全酌情因應個別情況決定接受您的提早贖回申請。接獲有關申請後，本行將提供參考贖回價格。提早贖回時的回報可能低於存款一直存放至到期日的回報，亦有可能出現負回報。
- 銀行的信貸風險 - 保本投資存款並無以任何抵押品作抵押。當閣下購買本產品，閣下將承擔銀行的信貸風險。如銀行無力償債或未能履行其於本產品下的責任，閣下只可以銀行的無抵押債權人身份提出申索。在最壞情況下，閣下可能損失閣下的全部存款金額。
- 貨幣風險 - 倘存款貨幣並非閣下的本土貨幣，而閣下於到期後選擇將其兌換成閣下的本土貨幣，則閣下有可能因匯率波動而獲得收益或招致虧損。
- 銀行提早終止風險 - 在本行完全酌情決定就保障本行結合戶口或抵銷賬項的權利或任何抵押權益或保障客戶利益而言屬有需要或適當的情況下，本行有酌情權於到期日前將存款或存款的任何部分結束，扣除有關終止成本或加上按比例計算的應得回報或贖回額後，所得出數目或會少於存款的原本本金額。
- 有關人民幣的風險 - 謹請閣下注意，人民幣兌其他外幣的價值會有波動，並將受（其中包括）中國政府的管制（例如：中國政府規管人民幣與外幣之間的兌換）所影響，而有關管制或會在閣下將人民幣兌換為閣下的本土貨幣時對閣下於本產品的回報有不利影響。人民幣存款的價值需承受因匯率波動而產生的風險。倘若閣下選擇將人民幣存款兌換為其他貨幣時的匯率較當初兌換人民幣時的匯率為差，則可能會因而蒙受本金損失。本產品（如以人民幣計值）是在香港發行的以人民幣計值及結算產品，該人民幣計值與在中國內地的人民幣計值存在差異。

## 股票掛鈎投資風險披露

以下風險應連同股票掛鈎投資的有關發售文件的「風險警告」一節所載有的其他風險一併閱讀。

- 股票掛鈎投資是複雜產品而您應就此產品審慎行事。
- 閣下應注意，本廣告並不構成本公司的股票掛鈎投資的發售文件的一部分。閣下於決定是否投資本公司的股票掛鈎投資前，務請細閱本公司的股票掛鈎投資的全部發售文件（包括計劃備忘錄、財務披露文件有關產品手冊及指示性條款表及任何該等文件的任何附錄）。閣下如對本廣告的內容有任何疑問，應徵詢獨立專業意見。
- 並非定期存款 - 股票掛鈎投資並不同，亦不應被視為定期存款的替代品。本產品並不屬於受保障存款及不會受香港的存款保障計劃所保障。
- 並不保本 - 本公司的股票掛鈎投資並不保本：閣下可能損失閣下的全部投資。
- 潛在收益有限 - 閣下未必獲派付任何潛在現金紅利金額本產品的最高潛在收益以相等於股票掛鈎投資的發行價與面值的差額（如有）（減任何現金結算費用）和於股票掛鈎投資的原定期（即發行日期（包括該日）至結算日期（包括該日）止期間）內應付的最高定期潛在現金紅利金額的總和的款項為上限。閣下有可能在股票掛鈎投資的整個原定期內不獲派付任何潛在現金紅利金額。
- 再投資風險 - 倘本公司的股票掛鈎投資提早終止，本公司將向閣下支付股票掛鈎投資的面值（減任何現金結算費用）及計至該贖回日期（包括該日）止的任何累計潛在現金紅利金額。於該提早終止後將毋須再支付任何潛在現金紅利金額。屆時市況或已有所變更，因此倘閣下將所得款項轉而投資於其他風險參數相若的投資上，閣下未必能獲得相同的回報率。
- 並無抵押品 - 本公司的股票掛鈎投資並無以本公司的任何資產或任何抵押品作為抵押。
- 提供有限度的莊家活動安排 - 假如閣下於屆滿前出售閣下的股票掛鈎投資，閣下可能蒙受虧損本公司的股票掛鈎投資乃為持有至結算日期而設計。本公司的所有股票掛鈎投資會於每兩個星期提供有限度的莊家活動安排。假如閣下嘗試於屆滿前出售閣下的股票掛鈎投資，閣下就每份股票掛鈎投資所收取的款項可能遠低於閣下就每份股票掛鈎投資所支付的發行價。
- 並非投資參考資產 - 投資本公司的股票掛鈎投資與投資參考資產是不一樣的。股票掛鈎投資的潛在回報將視乎參考資產於相關估值日期的表現而定。參考資產的市價變動並不會導致股票掛鈎投資的市值或閣下從股票掛鈎投資的潛在分派出現相應變動。
- 不受投資者賠償基金保障 - 本公司的股票掛鈎投資並無於任何證券交易所上市，本公司的股票掛鈎投資不受投資者賠償基金保障，可能並無活躍或高流通量的二手市場。
- 有關滙豐違約或無力償債的最大潛在虧損 - 本公司的股票掛鈎投資構成滙豐（作為發行人）而非其他人士（包括本集團的最終控股公司，滙豐控股有限公司）的一般無抵押及非後償合約責任。閣下凡購買本公司的股票掛鈎投資，閣下所倚賴的是滙豐的信用可靠性。倘若滙豐無償債能力或違反其於股票掛鈎投資項下的責任，在最差情況下，閣下可能損失閣下的全部投資。
- 有關人民幣的風險 - 謹請閣下注意，人民幣兌其他外幣的價值會有波動，並將受（其中包括）中國政府的管制（例如，中國政府規管人民幣與外幣之間的兌換）所影響，而有關管制或會在閣下將人民幣兌換為閣下的本土貨幣時對閣下於本產品的回報有不利影響。人民幣計值的股票掛鈎投資的價值需承受因匯率波動而產生的風險。倘若閣下選擇將人民幣計值的股票掛鈎投資兌換為其他貨幣時的匯率較當初兌換人民幣時的匯率為差，則可能會因而蒙受本金損失。本產品是在香港發行的以人民幣計值（如人民幣為存款貨幣）及結算（當到期時收取人民幣）產品，該人民幣計值與在中國內地的人民幣計值存在差異。
- 閣下可能於結算時以實物交付方式收取參考資產。
- 本公司可根據本公司的股票掛鈎投資的發售文件載列的條款提早終止本公司的股票掛鈎投資。
- 本公司的股票掛鈎投資為包含衍生工具的結構性投資產品。



- 投資回報（如有）並非以本地貨幣計算者，需承受匯率波動的風險。匯率波動亦可能令投資價值有升有跌。
- 香港上海滙豐銀行有限公司為本公司的股票掛鈎投資的發行人及產品安排人。

## 私人配售票據風險披露

以下風險應連同私人配售票據的有關發售文件的「風險因素」一節所載有的其他風險一併閱讀。

- 私人配售票據是複雜產品而您應就此產品審慎行事。
- 閣下應注意，本網頁所載的資料並不構成本公司的私人配售票據的發售文件的一部分。閣下於決定是否投資本公司的私人配售票據前，務請細閱本公司的私人配售票據的全部銷售文件（包括發售備忘錄及條款單張）。閣下如對本網頁所載資料的內容有任何疑問，應徵詢獨立專業意見。
- 並非定期存款 — 私人配售票據並不同，亦不應被視為定期存款的替代品。本產品並不屬於受保障存款及不會受香港的存款保障計劃所保障。
- 並不保本 — 本公司個別的私人配售票據並不保本；閣下可能損失閣下的全部投資。
- 投資回報風險 — 閣下有可能在私人配售票據的整個原定期內不獲派付任何潛在現金紅利金額。
- 再投資風險 — 倘本公司的私人配售票據提早終止，本公司將向閣下支付私人配售票據的面值（減任何現金結算費用）及計至該贖回日期（包括該日）止的任何累計潛在現金紅利金額。於該提早終止後將毋須再支付任何潛在現金紅利金額。屆時市況或已有所變更，因此倘閣下將所得款項轉而投資於其他風險參數相若的投資上，閣下未必能獲得相同的回報率。
- 並無抵押品 — 本公司的私人配售票據並無以本公司的任何資產或任何抵押品作為抵押。
- 提供有限度的莊家活動安排，假如閣下於屆滿前出售閣下的私人配售票據，閣下可能蒙受虧損；本公司的私人配售票據乃為持有至結算日期而設計。本公司的所有私人配售票據會於每兩個星期提供有限度的莊家活動安排。假如閣下嘗試於屆滿前出售閣下的私人配售票據，閣下就每份私人配售票據所收取的款項可能遠低於閣下就每份私人配售票據所支付的發行價。
- 並非投資參考資產 — 投資本公司的私人配售票據與投資參考資產是不一樣的。私人配售票據的潛在回報將視乎參考資產於相關估值日期的表現而定。參考資產的市價變動並不會導致私人配售票據的市值或閣下從私人配售票據的潛在分派出現相應變動。
- 不受投資者賠償基金保障 — 本公司的私人配售票據並無於任何證券交易所上市，本公司的私人配售票據不受投資者賠償基金保障，可能並無活躍或高流通量的二手市場。
- 有關滙豐違約或無力償債的最大潛在虧損 — 本公司的私人配售票據構成滙豐（作為發行人）而非其他人士（包括本集團的最終控股公司，滙豐控股有限公司）的一般無抵押及非後償合約責任。閣下凡購買本公司的私人配售票據，閣下所倚賴的是滙豐的信用可靠性。倘若滙豐無償債能力或違反其於私人配售票據項下的責任，在最差情況下，閣下可能損失閣下的全部投資。
- 有關人民幣的風險 — 謹請閣下注意，人民幣兌其他外幣的價值會有波動，並將受（其中包括）中國政府的管制（例如：中國政府規管人民幣與外幣之間的兌換）所影響，而有關管制或會在閣下將人民幣兌換為閣下的本土貨幣時對閣下於本產品的回報有不利影響。人民幣計值的私人配售票據的價值需承受因匯率波動而產生的風險。倘若閣下選擇將人民幣計值的私人配售票據兌換為其他貨幣時的匯率較當初兌換人民幣時的匯率為差，則可能會因而蒙受本金損失。本產品是在香港發行的以人民幣計值（如人民幣為存款貨幣）及結算（當到期時收取人民幣）產品，該人民幣計值與在中國內地的人民幣計值存在差異。
- 閣下可能於結算時以實物交付方式收取參考資產。
- 本公司可根據本公司的私人配售票據的發售文件載列的條款提早終止本公司的私人配售票據。
- 本公司的私人配售票據為包含衍生工具的結構性投資產品。
- 投資回報（如有）並非以本地貨幣計算者，需承受匯率波動的風險。匯率波動亦可能令投資價值有升有跌。

## 債券 / 存款證風險披露

- 債券 / 存款證涉及風險。在購買債券 / 存款證之前，你應就本身的財政狀況及目標，考慮是否適合購買債券 / 存款證。如有任何疑問，應諮詢獨立專業顧問的意見。
- 債券 / 存款證主要是中長期的固定收益產品，並不是短線投機的工具。您應準備於整段年期內將資金投放於債券 / 存款證上；若您選擇在到期日之前提早出售債券 / 存款證，可能會損失部份或全部的本金額。
- 債券 / 存款證的利息和本金是由發行人去償還，債券 / 存款證持有人須承擔發行人的信貸風險。如果發行人不履行契約，債券 / 存款證持有人可能無法取回債券 / 存款證的利息和本金。在此情況下，債券 / 存款證持有人不能向滙豐追討任何賠償，除非滙豐本身為該債券 / 存款證之發行人。
- 滙豐提供債券 / 存款證的參考價格，其價格可能會及確會波動。影響債券 / 存款證價格的因素包括，但不限於，利率、信貸息差及流通性溢價的波動。而孳息率的上落對越長年期的債券價格影響一般較大。買賣債券 / 存款證帶有風險，您未必能夠賺取利潤，可能會招致損失。
- 如您打算出售債券 / 存款證，滙豐可在正常市場下，按市價進行有關交易。但基於市場變動，賣出價與原定的買入價可能不同。
- 倘若您選擇將債券 / 存款證所支付的付款兌換為本國貨幣，可能須承受匯率波動的風險。
- 發行人提供的二手市場或不能提供龐大的流通量或按對持有人有利之價格買賣。
- 如債券 / 存款證被提早贖回，您轉而購買其他產品未必能取得相同回報。
- 除非你完全理解並願意承擔其所涉及之風險，否則不應投資於債券 / 存款證。
- 人民幣貨幣風險 - 閣下應注意，人民幣兌其他外幣的匯率可能出現波動，並會受到（其中包括）中國政府控制（例如中國政府對人民幣與外幣兌換作出的監管）等因素的影響，從而可能會在閣下將人民幣兌換為本地貨幣時對人民幣產品的回報產生不利影響。
- 利率風險 - 人民幣計值債券 / 存款證的價值受利率波動影響，這可能影響人民幣產品的回報及表現。
- 流動性風險 - 人民幣計值債券 / 存款證的二手市場或不能提供龐大的流通量或按當時市場狀況的價格買賣，特別當債券 / 存款證的價格存在較大的買賣差價，可能會導致債券 / 存款證持有人蒙受重大損失，及可能不符合債券 / 存款證持有人的期望。

## 額外高收益債券的風險披露聲明

- 信用評級機構給高收益債券的評級一般都是低過投資級別，或可能沒有評級。同投資級別債券相比，高收益債券有較大機會得到較高的收益，但需要承受更高的風險，包括發行人違約風險、市場流通性風險、價格波動風險、以及收不到本金同利息的風險。
- 由於發行人跟信用有關的風險本身比較高，而且於發行人違約的情況下，債券持有人索取賠償的次序都會比較後，所以發生本金及/或利息違約的風險都會較投資級別債券高。
- 有時候，此類債券的流通性會不及投資級別債券的好，主要視乎發行人本身的情況，及當時的市況。於債券到期之前，投資者可能難以賣出或以您認為合適的價格賣出高收益債券。
- 高收益債券的價格通常會更容易受到經濟週期，以及發行人的財務狀況的變化或者它們的業務發展所影響。特別是於經濟下滑的環境底下，發行人違約的風險會大些，投資者的避險意識都會強些，所以同投資級別債券比較，這個債券的價值通常都會有較大的跌幅。
- 請留意集中投資於某個發行人或其附屬集團公司的債券所帶來的風險，若集團任何一間公司被調低信貸評級有可能為整個集團帶來骨牌效應風險，另請留意過度集中投資於高風險產品所帶來的風險。



向您提供的有關產品或服務的任何廣告、市場推廣或宣傳物料、市場資料或其他資料，其本身不會構成任何產品或服務的招攬銷售或建議。本文所載資料並不構成招攬或建議任何人作存款，或購買或出售或投資任何產品的要約。

為鼓勵銷售人員與客戶建立深厚、持久及互利的關係，其銷售人員的薪酬會參照多種因素及因應其整體表現不時檢討，並不單純按其營業額方面的表現來釐定。

本文件所載資料並不構成招攬任何人投資於本文所述之任何投資產品。您應就本身的投資經驗、投資目標、財政資源及其他相關條件，小心衡量自己是否適合參與任何投資項目。本文件內容未經證券及期貨事務監察委員會審查。

*由香港上海滙豐銀行有限公司刊發*

*Issued by The Hongkong and Shanghai Banking Corporation Limited*



**FX and Unit Trust/ Capital Protected Investment Deposit/ Deposit Plus/ Equity-linked investments/ Private Placement Note/ Bonds/ Certificates of Deposit subscription offer**

**General terms and conditions**

1. The Hongkong and Shanghai Banking Corporation Limited (and its successors and assigns) (the “Bank” or “HSBC”) reserves the right to change these terms and conditions at any time and the offer may be withdrawn or terminated by the Bank at its discretion without prior notice.
2. No person other than the Eligible Customers (as defined below) and the Bank will have any right under the Contracts (Rights of Third Parties) Ordinance to enforce or enjoy the benefit of any of the provisions of these terms and conditions.
3. In the event of any dispute arising out of this promotion, the decision of the Bank shall be final and conclusive.
4. Where there is any discrepancy or inconsistency between the Chinese and English versions of these terms and conditions, the English version shall apply and prevail.
5. The offer under this promotion is provided subject to the prevailing regulatory requirements.
6. These terms and conditions are governed by and construed in accordance with the laws of the Hong Kong Special Administrative Region.

**Promotional terms and conditions**

1. **Offer Period:** From 3 October 2022 to 30 December 2022 (both dates inclusive) (“Offer Period”).
2. **Who can enjoy the FX Offer:** All customers of HSBC in the Hong Kong Special Administrative Region (“Hong Kong SAR”) (“Eligible Customers”)
3. **Eligible Transaction:** A **Unit Trust** lump-sum subscription order with HSBC Investment Services Account, HSBC Unit Trust Account except FundMax Account or HSBC Unit Trusts Financing Account or a subscription of **Deposit Plus** or **Capital Protected Investment Deposit** or **Equity-linked investments** or **Private Placement Note** or **Bonds (excluding retail bonds\* in respect of initial public offering)** or **Certificates of Deposit** with HSBC Investment Services Account.
4. **Offer (“Offer”):** Eligible Customers who have successfully made an eligible transaction can enjoy preferential pips discount in subsequent currency exchange of HKD into designated currencies (“Preferential PIPS Discount Offer”) including USD, GBP, AUD, CAD or RMB, or vice versa during the Offer Period:

Currency against HKD	FX Pips Discount
USD	105 pips (0.0105)
GBP	150 pips (0.0150)
AUD	150 pips (0.0150)
CAD	150 pips (0.0150)
RMB	25 pips (0.0025)

*\* Retail bond refers to bonds offered to the public, the offering of which is regulated by Securities and Futures Commission (SFC). Examples include iBond series issued by the Government of the Hong Kong Special Administrated Region of the People’s Republic of China or Retail Green Bonds, etc.*

5. **Channel:** The eligible transaction and the FX transaction must be made at any branch of the Bank.

6. Eligible customer can entitle the upfront preferential FX pips discount (The offer) for an eligible FX transaction completed within 30 calendar days upon the subscription date of the eligible investment product transaction. (For example, the subscription date of the eligible investment product transaction is on 30 Dec 2022, customer can entitle the upfront preferential FX pips discount for an eligible FX transaction by 29 Jan 2023)
7. **Amount:** The maximum FX transaction amount is the subscription amount of the eligible transaction or HKD5,000,000 (or its equivalent in other currencies), whichever is lower. The minimum FX transaction amount is HKD10,000 (or its equivalent in other currencies).
8. **Excluded FX transactions:** Exchange transactions involving notes exchange, cash deposit, notes withdrawal, inward/outward remittance, Global Transfers, FX Order Watch, Mastercard® Debit Card, and Deposit Plus, are **not** counted as Eligible FX Transactions and hence not entitled to FX Offer. Any foreign exchange occurred within the setting-up of a time deposit is **not** considered as Eligible FX Transaction.
9. The pips discount is applied to the upfront exchange rates directly. Exchange rates fluctuate as per the market movement. Eligible Customers should check with HSBC branch staff for the applicable rates at the time of FX conversion.
10. The currency in FX transaction can be different from the currency of the eligible transaction.
11. Placement of FX to enjoy the pips discount is at the absolute discretion of Eligible Customers.
12. Only one FX transaction can be entitled to the Offer for each eligible transaction. Eligible Customers can enjoy the Offer more than once within the Offer Period.
13. The FX transaction must be placed under sole or joint bank account held by the same person who completed the eligible transaction.
14. This Offer cannot be used in conjunction with other foreign currency exchange offers and time deposit interest rates offers respectively, unless stated the otherwise.

#### **FX Risk disclosure**

Currency conversion risk - the value of your foreign currency and RMB deposit will be subject to the risk of exchange rate fluctuation. If you choose to convert your foreign currency and RMB deposit to other currencies at an exchange rate that is less favourable than the exchange rate in which you made your original conversion to that foreign currency and RMB, you may suffer loss in principal.

#### **Important Risk Warning**

- Unit Trusts, Bonds and Structured Products (including Equity Linked Investments, Private Placement Notes, Deposit Plus, Structured Investment Deposits and Capital Protected Investment Deposits) are investment products. Together with Certificates of Deposit (CDs), they are NOT equivalent to time deposits. Structured Product is a complex product and you should exercise caution in relation to the product. Some Unit Trusts and Structured Products may involve derivatives. The investment decision is yours but you should not invest unless the intermediary

who sells it to you has explained to you that the product is suitable for you having regard to your financial situation, investment experience and investment objectives.

- The price of products may move up or down and may become valueless. Losses may be incurred as well as profits made as a result of buying and selling the products.
- In the worst case scenario, the value of the products may be worth substantially less than the original amount you invested (and in an extreme case could be worth nothing).
- Issuer's Risk – Bonds, CDs and structured products are subject to both the actual and perceived measures of credit worthiness of the issuer. There is no assurance of protection against a default by the issuer in respect of the repayment obligations. In the worst case scenario, you might not be able to recover the principal and interest/coupon if the issuer defaults on the Bonds, CDs and Structured Products.
- Investors should not make investment decisions based on this material alone.
- Investment involves risks. Past performance of the products is no guide to future performance. For details of the products, the related fees and charges and risk factors, please refer to the individual product materials and/or offering materials.
- Currency conversion risk – the value of your foreign currency and RMB products will be subject to the risk of exchange rate fluctuation. If you choose to convert your foreign currency and RMB payments to other currencies at an exchange rate that is less favourable than that exchange rate in which you made your original conversion to foreign currency and RMB, you may suffer loss in principal/ investment.
- RMB denominated products are subject to liquidity risk as there may be no regular trading and active secondary market for RMB Income Instruments. The bid and offer spread of the price of RMB Income Instruments may be large, so investors may incur significant trading and realisation costs and may suffer losses accordingly.

Structured Investment Deposits, Deposit Plus, Capital Protected Investment Deposits and CDs are not protected deposits and are not protected by the Deposit Protection Scheme in Hong Kong. Deposit Plus and CDs are NOT principal protected.

#### **Unit Trust Risk disclosure**

1. Currency conversion risk - the value of your foreign currency and RMB deposit will be subject to the risk of exchange rate fluctuation. If you choose to convert your foreign currency and RMB deposit to other currencies at an exchange rate that is less favourable than the exchange rate in which you made your original conversion to that foreign currency and RMB, you may suffer loss in principal.
2. In the worst case scenario, the value of the funds may be worth substantially less than the original amount you invested (and in an extreme case could be worth nothing).
3. Funds which are invested in certain markets and companies (e.g. emerging, commodity markets and smaller companies etc) may also involve a higher degree of risk and are usually more sensitive to price movements.
4. Credit Risk/Interest Rate Risk – a fund that invests in fixed income securities may fall in value if interest rates change, and is subject to the credit risk that issuers may not make payments on such securities. Price of the fund may have a high volatility due to investment in financial derivative instruments and may involve a greater degree of risk than in the case with conventional securities.
5. Counterparty Risk – a fund will be exposed to credit risk on the counterparties with which it trades in relation to financial derivative instrument contracts that are not traded on a recognised exchange. Such instruments are not afforded the same protections as may apply to participants trading financial derivative instruments on organised exchanges, such as the performance guarantee of



an exchange clearing house. A fund will be subject to the possibility of insolvency, bankruptcy or default of a counter party with which a fund trades such instruments, which could result in substantial loss to a fund.

### **Deposit Plus (DPS) Risk Disclosure**

- Not a time deposit - Deposit Plus is NOT equivalent to, nor should it be treated as a substitute for, time deposit. It is NOT a protected deposit and is NOT protected by the Deposit Protection Scheme in Hong Kong.
- Derivatives risk - Deposit Plus is embedded with FX option(s). Option transactions involve risks, especially when selling an option. Although the premium received from selling an option is fixed, you may sustain a loss well in excess of such premium amount, and your loss could be substantial.
- Limited potential gain - The maximum potential gain is limited to the interest on the deposit.
- Maximum potential loss – Deposit Plus is not principal protected. You must be prepared to incur loss as a result of depreciation in the value of the currency paid (if the deposit is converted to the linked currency at maturity). Such loss may offset the interest earned on the deposit and may even result in losses in the principal amount of the deposit.
- Not the same as buying the linked currency - Investing in Deposit Plus is not the same as buying the linked currency directly.
- Market risk – The net return of Deposit Plus will depend upon the exchange rate of deposit currency against the linked currency prevailing at the deposit fixing time on the fixing date. Movements in exchange rates can be unpredictable, sudden and drastic, and affected by complex political and economic factors.
- Liquidity risk - Deposit Plus is designed to be held until maturity. You do not have a right to request early termination of this product before maturity. Under special circumstances, the Bank has the right to accept your early redemption request at its sole discretion and on a case by case basis. The Bank will provide an indication of the redemption price upon such request. Your return upon such early redemption will likely be lower than that if the deposit were held until maturity and may be negative.
- Credit risk of the Bank – Deposit Plus is not secured by any collateral. When you invest in this product, you will be relying on the Bank's creditworthiness. If the Bank becomes insolvent or defaults on its obligations under this product, you can only claim as an unsecured creditor of the Bank. In the worst case, you could suffer a total loss of your deposit amount.
- Currency risk - If the deposit currency and/or linked currency is not your home currency, and you choose to convert it back to your home currency upon maturity, you may make a gain or loss due to exchange rate fluctuations.
- Risks relating to RMB – You should note that the value of RMB against other foreign currencies fluctuates and will be affected by, amongst other things, the PRC government's control (for example, the PRC government regulates conversion between RMB and foreign currencies), which may adversely affect your return under this product. In case you receive RMB as Linked Currency at maturity and you choose to convert your maturity proceed to other currencies, you may suffer loss in principal. This product will be denominated (if Deposit Currency being RMB) and settled (when receive RMB at maturity) in RMB deliverable in Hong Kong, which is different from that of RMB deliverable in Mainland China.

**Capital Protected Investment Deposit (CPI) Risk Disclosure**

- Not a time deposit – Capital Protected Investment Deposit is NOT equivalent to, nor should it be treated as a substitute for, time deposit. It is NOT a protected deposit and is NOT protected by the Deposit Protection Scheme in Hong Kong.
- Derivatives risk – Capital Protected Investment Deposit is embedded with FX option(s). Option transactions involve risks. If the exchange rate of the currency pair performs against expectation at the fixing time on the fixing date, you can only earn the minimum payout of the structure.
- Limited potential gain - The maximum potential gain is limited to higher payout on the deposit less the principal amount, when exchange rate of currency pair at fixing moves in line with your anticipated direction.
- Not the same as buying the linked currency - Investing in Capital Protected Investment Deposit is not the same as buying the linked currency directly.
- Market risk - The return of Capital Protected Investment Deposit will depend upon the exchange rates of currency pair against trigger rate at the fixing time on the fixing date. Movements in exchange rates can be unpredictable, sudden and drastic, and affected by complex political and economic factors. You must be prepared to take the risk of earning the lower payout/no return (if exchange rate performs against expectation) on the money invested.
- Liquidity risk – Capital Protected Investment Deposit is designed to be held until maturity. You do not have a right to request early termination of this product before maturity. Under special circumstances, the Bank has the right to accept your early redemption request at its sole discretion and on a case by case basis. The Bank will provide an indication of the redemption price upon such request. Your return upon such early redemption will likely be lower than that if the deposit were held until maturity and may be negative.
- Credit risk of the Bank – Capital Protected Investment Deposit is not secured by any collateral. When you invest in this product, you will be relying on the Bank's creditworthiness. If the Bank becomes insolvent or defaults on its obligations under this product, you can only claim as an unsecured creditor of the Bank. In the worst case, you could suffer a total loss of your deposit amount.
- Currency risk - If the deposit currency is not your home currency, and you choose to convert it back to your home currency upon maturity, you may make a gain or loss due to exchange rate fluctuations.
- Risk of early termination by the Bank - The Bank shall have the discretion to uplift a Deposit or any part thereof prior to the Maturity Date (subject to the deduction of such break costs or the addition of such proportion of the return or redemption amount, which may result in a figure less than the original principal amount of the Deposit) if it determines, in its sole discretion, that this is necessary or appropriate to protect any right of the Bank to combine accounts or set-off, or any security interest, or to protect the Customer's interests.
- Risks relating to RMB - You should note that the value of RMB against other foreign currencies fluctuates and will be affected by, amongst other things, the PRC government's control (for example, the PRC government regulates conversion between RMB and foreign currencies), which may adversely affect your return under this product when you convert RMB into your home currency. The value of your RMB deposit will be subject to the risk of exchange rate fluctuation. If you choose to convert your RMB deposit to other currencies at an exchange rate that is less favourable than that in which you made your original conversion to RMB, you may suffer loss in principal. This product (if denominated in RMB) will be denominated and settled in RMB deliverable in Hong Kong, which is different from that of RMB deliverable in Mainland China.

## Equity Linked Investments ("ELIs") Risk Disclosure

The following risks should be read together with the other risks contained in the "Risk Warnings section in the relevant offering documents of the ELIs.

- ELI is a complex product and investors should exercise caution in relation to the product.
- You should note that the information contained in this material does NOT form part of the offering documents of our ELIs. You should read all the offering documents of our ELIs (including the programme memorandum, the financial disclosure document, the relevant product booklet and the indicative term sheet and any addendum to any of such documents) before deciding whether to invest in our ELIs. If you have doubt on the content of this material, you should seek independent professional advice.
- Not a time deposit - ELI is NOT equivalent to, nor should it be treated as a substitute for, time deposit. It is NOT a protected deposit and is NOT protected by the Deposit Protection Scheme in Hong Kong.
- Not principal protected – ELIs are not principal protected: you could lose all of your investment.
- Limited potential gain – you may not receive any potential cash dividend amount - The maximum potential gain under this product is capped at an amount equal to the sum of the difference between the issue price and the nominal amount of the ELIs (if any) (less any cash settlement expenses) and the maximum periodic potential cash dividend amount(s) payable during the scheduled tenor (i.e the period from (and including) the issue date to (and including) the settlement date) of the ELIs. It is possible that you may not receive any potential cash dividend amount for the entire scheduled tenor of the ELIs.
- Re-investment risk - If our ELIs are early terminated, we will pay you the nominal amount of the ELIs (less any cash settlement expenses) and any accrued potential cash dividend amount calculated up to (and including) that call date. No further potential cash dividend amount will be payable following such early termination. Market conditions may have changed and you may not be able to enjoy the same rate of return if you re-invest these proceeds in other investments with similar risk parameters.
- No collateral – ELIs are not secured on any of our assets or any collateral.
- Limited market making arrangements are available and you may suffer a loss if you sell your ELIs before expiry - Our ELIs are designed to be held to their settlement date. Limited market making arrangements are available on a bi-weekly basis for all our ELIs. If you try to sell your ELIs before expiry, the amount you receive for each ELI may be substantially less than the issue price you paid for each ELI.
- Not the same as investing in the reference asset – Investing in our ELIs is not the same as investing in the reference asset. Changes in the market price of the reference asset may not lead to a corresponding change in the market value of, or your potential payout under, the ELIs.
- Not covered by Investor Compensation Fund – Our ELIs are not listed on any stock exchange and are not covered by the Investor Compensation Fund. There may not be any active or liquid secondary market.
- Maximum loss upon HSBC's default or insolvency – Our ELIs constitute general, unsecured and unsubordinated contractual obligations of HSBC as issuer and of no other person (including the ultimate holding company of our group, HSBC Holdings plc). When you buy our ELIs, you will be relying on HSBC's creditworthiness. If HSBC becomes insolvent or defaults on its obligations under the ELIs, in the worst case scenario, you could lose all of your investment.





- Risks relating to RMB - You should note that the value of RMB against other foreign currencies fluctuates and will be affected by, amongst other things, the PRC government's control (for example, the PRC government regulates conversion between RMB and foreign currencies), which may adversely affect your return under this product when you convert RMB into your home currency. The value of your RMB-denominated ELIs will be subject to the risk of exchange rate fluctuation. If you choose to convert your RMB deposit to other currencies at an exchange rate that is less favourable than that in which you made your original conversion to RMB, you may suffer loss in principal. This product (if denominated in RMB) will be denominated and settled in RMB deliverable in Hong Kong, which is different from that of RMB deliverable in Mainland China.
- You may, at settlement, receive physical delivery of reference asset(s).
- Our ELIs may be terminated early by us according to the terms as set out in offering documents of our ELIs.
- Our ELIs are structured investment products which are embedded with derivatives.
- Investment returns (if any) not denominated in home currency are exposed to exchange rate fluctuations. Rates of exchange may cause the value of investments to go up or down.
- The Hongkong and Shanghai Banking Corporation Limited is the issuer and product arranger of our ELIs.

### **Private Placement Notes (PPN) Risk Disclosure**

The following risks should be read together with the other risks contained in the "Risk Factors" section in the relevant offering documents of the PPNs

- PPN is a complex product and investors should exercise caution in relation to the product.
- You should note that the information contained in this website does NOT form part of the offering documents of our PPNs. You should read all the offering documents of our PPNs (including the offering memorandum, and the indicative term sheet) before deciding whether to invest in our PPNs. If you have doubt on the content of this website, you should seek independent professional advice.
- Not a time deposit - PPN is NOT equivalent to, nor should it be treated as a substitute for, time deposit. It is NOT a protected deposit and is NOT protected by the Deposit Protection Scheme in Hong Kong.
- Not principal protected – some PPNs are not principal protected: you could lose all of your investment.
- Investment Return Risk –It is possible that you may not receive any potential cash dividend amount for the entire scheduled tenor of the PPNs.
- Re-investment risk - If our PPNs are early terminated, we will pay you the nominal amount of the PPNs (less any cash settlement expenses) and any accrued potential cash dividend amount calculated up to (and including) that call date. No further potential cash dividend amount will be payable following such early termination. Market conditions may have changed and you may not be able to enjoy the same rate of return if you re-invest these proceeds in other investments with similar risk parameters.
- No collateral – PPNs are not secured on any of our assets or any collateral.
- Limited market making arrangements are available and you may suffer a loss if you sell your PPNs before expiry - Our PPNs are designed to be held to their settlement date. Limited market making arrangements are available on a bi-weekly basis for all our PPNs. If you try to sell your PPNs before expiry, the amount you receive for each PPN may be substantially less than the issue price you paid for each PPN.
- Not the same as investing in the reference asset – Investing in our PPNs is not the same as investing in the reference asset. Changes in the market price of the reference asset may not lead to a corresponding change in the market value of, or your potential payout under, the PPNs.
- Not covered by Investor Compensation Fund – Our PPNs are not listed on any stock exchange and are not covered by the Investor Compensation Fund. There may not be any active or liquid secondary market.



- Maximum loss upon HSBC's default or insolvency – Our PPNs constitute general, unsecured and unsubordinated contractual obligations of HSBC as issuer and of no other person (including the ultimate holding company of our group, HSBC Holdings plc). When you buy our PPNs, you will be relying on HSBC's creditworthiness. If HSBC becomes insolvent or defaults on its obligations under the PPNs, in the worst case scenario, you could lose all of your investment.
- Risks relating to RMB - You should note that the value of RMB against other foreign currencies fluctuates and will be affected by, amongst other things, the PRC government's control (for example, the PRC government regulates conversion between RMB and foreign currencies), which may adversely affect your return under this product when you convert RMB into your home currency. The value of your RMB-denominated PPNs will be subject to the risk of exchange rate fluctuation. If you choose to convert your RMB deposit to other currencies at an exchange rate that is less favourable than that in which you made your original conversion to RMB, you may suffer loss in principal. This product (if denominated in RMB) will be denominated and settled in RMB deliverable in Hong Kong, which is different from that of RMB deliverable in Mainland China.
- You may, at settlement, receive physical delivery of reference asset(s).
- Our PPNs may be terminated early by us according to the terms as set out in offering documents of our PPNs.
- Our PPNs are structured investment products which are embedded with derivatives.
- Investment returns (if any) not denominated in home currency are exposed to exchange rate fluctuations. Rates of exchange may cause the value of investments to go up or down.

### **Bonds and Certificates of Deposit ("CDs") Risk Disclosure**

- There are risks involved in buying bonds/CDs. Before applying for any of bonds/CDs, you should consider whether bonds/CDs is suitable for you in light of your own financial circumstances and objectives. If you are in any doubt, get independent professional advice.
- Bonds/CDs are mainly medium to long term fixed income products, not for short term speculation. You should be prepared to hold your funds in bonds/CDs for the full tenor; you could lose part or all of your principal if you choose to sell your bonds/CDs prior to maturity.
- It is the issuer to pay interest and repay principal of bonds/CDs. If the issuer defaults, the holder of bonds/CDs may not be able to receive back the interest and principal. The holder of bonds/CDs bears the credit risk of the issuer and has no recourse to HSBC unless HSBC is the issuer itself.
- Indicative price of bonds/CDs are available and the bonds/CDs' prices do fluctuate when market changes. Factors affecting market price of bonds/CDs include, and are not limited to, fluctuations in interest rates, credit spreads, and liquidity premiums. The fluctuation in yield generally has a greater effect on prices of longer tenor bonds/CDs. There is an inherent risk that losses may be incurred rather than profit made as a result of buying and selling bonds/CDs.
- If you wish to sell bonds/CDs, HSBC may repurchase them based on the prevailing market price under normal market circumstances, but the selling price may differ from the original buying price due to changes in market conditions.
- There may be exchange rate risks if you choose to convert payments made on the bond/CDs to your home currency.
- The secondary market for bonds/CDs may not provide significant liquidity or may trade at prices based on the prevailing market conditions and may not be in line with the expectations of bonds/CDs' holders.
- If bonds/CDs are early redeemed, you may not be able to enjoy the same rates of return when you use the funds to purchase other products.
- Do not purchase the bonds/CDs unless you fully understand and are willing to assume the risks associated with it.
- RMB currency risk - You should note that the value of RMB against other foreign currencies fluctuates and will be affected by, amongst other things, the PRC government's control (for example, the PRC government regulates conversion between RMB and foreign currencies), which may adversely affect your return under the RMB products when you convert RMB into your home currency.



- Interest rate risk - The value of RMB denominated bonds/CDs are subject to interest rate fluctuations, which may adversely affect the return and performance of the RMB products.
- Liquidity risk - The secondary market for the RMB denominated bonds/CDs may not provide significant liquidity or trade at prices based on the prevailing market conditions, which may cause the holders to suffer significant loss especially where their prices have large bid/offer spreads, and may not be in line with the expectations of the holders.

#### **Additional risk disclosure to High yield bonds**

- High yield bonds are typically rated below investment grade by a credit rating agency, or unrated. Whilst high yield bonds bear a higher yield opportunity than investment grade bonds, they present greater risks of issuer default, liquidity, volatility and non-payment of principal and interest.
- The risk of default on principal and / or interest, is greater for high yield bonds due to higher credit risk of the issuer and lower priority of claim by the bond holders in case of issuer default.
- High yield bonds can sometimes be less liquid than investment-grade bonds, depending on the issuer and the market conditions at any given time. Investors may be difficult to sell the high yield bond before maturity or at prices in line with their expectation compare to listed bond.
- High yield bonds tend to be more vulnerable to economic cycles and changes in the issuer's financial conditions or business developments. In particular, during economic downturn, such bonds typically fall more in value than investment-grade bonds as the issuer default risk rises and investors become more risk adverse.
- Please be aware the concentration risk of investing in bonds issued by the same issuer or companies by the same group. A degrading of any of the group company's credit rating may expose the whole group to contagion risk. Please be also aware the risk of over concentrating investment in the high risk investment products.

**Making available to you any advertisements, marketing or promotional materials, market information or other information relating to a product or service shall not, by itself, constitute solicitation of the sale or recommendation of any product or service.**

**The remuneration for sales staff is determined based on the staff's overall performance with reference to a wide range of factors, and is subject to review from time to time, for the purpose of encouraging the building of deep, long-lasting and mutually valuable relationships with customers. It is not determined solely on financial performance.**

**The information in this material does not constitute a solicitation or recommendation for making any deposit or an offer for the purchase or sale or investment in any products. You should carefully consider whether any investment products or services mentioned herein are appropriate for you in view of your investment experience, objectives, financial resources and circumstances. The contents of this document have not been reviewed by the Securities and Futures Commission.**

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