'Horizons' - Your Investment Bulletin (November Issue) Invest in multi-sectors: Redefining technology







# Market Focus

# Invest in multi-sectors: Redefining technology

Technology is the future. Just like electricity in the 19th Century Industrial Revolution, the fast-growing ABCD of new technologies – Artificial Intelligence (AI), Blockchain, Cloud computing and Big Data – have been adopted by various companies to help them evolve new business models. While these technologies are transforming different sectors, what investment strategies should be implemented to catch this high-speed technology opportunity?



Techs are more than just tech stocks >



Look for the tech pioneers in different sectors >



Utilise AI in stock selection to strive for Alpha >



## Techs are more than just tech stocks

- Investors can think of many tech giants when they look for tech stocks Facebook, Alphabet, Tencent, Baidu and so on. However, they might have needed to change their mindset since September, because these social media and search engines are now classified as Communication Services, according to the latest changes in the Global Industry Classification Standard (GICS). E-commerce giants Alibaba and eBay, which were previously also classified as Techs, have now migrated to Consumer Discretionary. Those left in Techs are Hardware or Software companies like Apple and Microsoft.
- The reclassification of sectors reflects that investing in technology is not restricted to Tech stocks, but also includes retail,
  communications, automobiles, financials and so on. So you should extend your scope of stock picking more widely if you are
  interested in technology investing. Look for the tech pioneers in specific sectors as their valuations may be heightened if they
  can transform the industry through their technology.



# Look for the tech pioneers in different sectors

- Consumer Discretionary is one of the sectors that may benefit more from technology evolution. Take Amazon, the online book seller in the early 90s, as an example. By deploying Al, Amazon developed drone delivery, cashier-less stores, and speech recognition for electronic applicants. And as a result it multiplied its earnings five-fold in five years, watched its stock price surge 4.7 times, and became the second largest company in the world. This shows the power of technology to support earnings and stock prices of non-tech companies.
- As investment in technology has spread to different sectors, rather than investing in a single sector, stock picking has to be
  more accurate and measurable. There are now some technology funds that are multi-sector funds investing in stocks with
  earnings driven by new technology, aiming to pin-point tech elites and rising stars from different sectors.



# Utilise AI in stock selection to strive for Alpha

- Meanwhile, technology is also evolving in the fund industry itself. Fund managers were used to understanding corporates'
  fundamentals in their stock selecting process through company visits or analysing financial statements. In recent years, Al
  technology has also been deployed to enhance stock selection.
- Techniques include tracking the logistics of a specific company by satellite, or collecting job posts online to assess a company's
  business operations in a more concise way. Al may also help in analysing glossaries used in research reports and in online
  discussion forums to judge market sentiments, striving for a better Alpha for the fund.
- Investors should not pick a technology fund solely by its name, but by the sector and nature of the stocks the fund invests in.
   Keep an eye on the holdings from time to time to assess if the fund is investing in the tech areas that you are expecting. The selection of stocks that have the greatest potential to drive earnings through improved technology is the key to success in technology investing.

Source: HSBC, Bloomberg

# Investment Solutions

#### Important Risk Warning

- Investment involves risk. Past performance is no guide to future performance. For details of the investment products, their related fees and charges and risk factors, please refer to the individual product materials.
- In the worst case scenario, the value of the investments may be worth substantially less than the amount originally invested (and in an extreme case could be worth pothing).
- The investment decision is yours but you should not invest unless the intermediary who sells it to you has explained that the product is suitable for you having regard to your financial situation, investment experience and investment objectives.
- Issuer's Risk you rely on the issuer's creditworthiness. Bonds are subject to both the actual and perceived measures of creditworthiness of the issuer. There is
  no assurance of protection against a default by the issuer in respect of the repayment obligations. In the worst case scenario (eg insolvency of the issuer), you
  might not be able to recover the principal and interest/coupon, if applicable, and the potential maximum loss could be 100% of the invested amount and no
  coupon received.
- Investors should not base on this marketing material alone to make investment decisions.
- Please also refer to the additional risk disclosures set out below.

# Stocks

### "HSBC HK Easy Invest" App:

You can trade securities instantly and get free market information including real-time quotes, news and market data in three major stock markets (Hong Kong, China A and US).

Trading US stocks through HSBC Stock Express / HSBC Mobile Banking, service charge of the 1st 1,000 shares is USD18 per transaction (flat fee) with USD0.015 per additional share if trading over 1,000 shares

### Stocks monthly investment plan:

Build your investment portfolio by buying Hong Kong stocks with regular monthly contributions with brokerage fee waived.

#### Research reports and Heatmap:

Log in to your investment account to look for more than 6,000 research reports on Hong Kong stocks, US stocks and China Ashares provided by Thomson Reuters, and the Heatmap showing the performance and turnover of different sectors.

## **Unit Trusts**

#### Diversification:

You spread your investment across a diverse portfolio. This is usually safer than investing in a single company. Of course levels of risk and return also vary among different funds.

### Professional management:

It would be very difficult for an individual to have an in-depth knowledge of markets around the world. With unit trusts, fund managers' expertise is working for you.

#### Access to worldwide markets:

Your money can be invested in overseas markets which may not be easily accessible by individuals. There are also different currency-denominated choices.

### Risk disclosures

The information in this document does not constitute a solicitation for the making of any deposit or investment in any products referred to herein.

This document has been distributed by The Hongkong and Shanghai Banking Corporation Limited (the 'Bank') in the conduct of Hong Kong regulated business. It is not intended for anyone other than the recipient and should not be distributed by the recipient to any other persons. It may not be reproduced or further distributed.

The information set out in this document is meant for general reference only. Whilst every care has been taken in preparing this document, the Bank makes no guarantee, representation or warranty and accepts no responsibility or liability as to its accuracy or completeness. Except as specifically indicated, the expressions of opinion are those of the Bank only and are subject to change without notice.

The information contained in this document has not been reviewed in the light of your personal financial circumstances. The Bank is not providing any financial or investment advice. The information is not and should not be construed as an offer to sell or a solicitation for an offer to buy any financial products, and should not be considered as investment advice.

Investment involves risk, the value of any investment may move up or down, and the investment may become valueless. Investors should carefully consider whether any investment products or services are appropriate for them in view of their investment experience, objectives, financial resources and relevant circumstances. The relevant product offering documents should be read for further details, including risk factors.

Currency conversion risk – the value of your foreign currency and RMB deposits will be subject to the risk of exchange rate fluctuation. If you choose to convert your foreign currency and RMB deposits to other currencies at an exchange rate that is less favourable than the exchange rate in which you made your original conversion to that foreign currency and RMB, you may suffer loss in principal.

Companies within the HSBC Group and/or their officers, directors and employees may have positions in any financial instruments mentioned in this document and may from time to time add to or dispose of any such financial instruments.

The above information is for indication only and is subject to related terms and conditions; please contact our branch staff in Hong Kong for details.

The contents of this document have not been reviewed by the Securities and Futures Commission of Hong Kong or any regulatory authorities in Hong Kong.

## Stocks

Investment involves risk. You should carefully consider whether any investment products or services mentioned herein are appropriate for you in view of your investment experience, objectives, financial resources and relevant circumstances. The price of stocks securities may move up or down. Losses may be incurred as well as profits made as a result of buying and selling stocks securities.

The Bank does not provide investment advice. Investment involves risk. The price of stocks may move up or down.

Losses may be incurred as well as profit made as a result of buying and selling stocks.

Important: The HSBC HK Easy Invest App ("Easy Invest") and the contents of this material/correspondence are provided by The Hongkong and Shanghai Banking Corporation Limited ('HSBC HK') for the use of existing HSBC HK customers only. You should download Easy Invest only if you are an existing HSBC HK customer. Easy Invest is not intended for download, or use, by any person in any jurisdiction where such download or use would be contrary to any law or regulation of such jurisdiction or where HSBC HK is not licensed or authorised to provide Easy Invest and/or any of the Services.

## Unit Trusts

In the worst case scenario, the value of the funds may be worth substantially less than the original amount you invested (and in an extreme case could be worth nothing).

Funds which are invested in certain markets and companies (eg emerging markets, commodity markets and smaller companies) may also involve a higher degree of risk and are usually more sensitive to price movements.

Credit Risk/Interest Rate Risk – a fund that invests in fixed income securities may fall in value if interest rates change, and is subject to the credit risk that issuers may not make payments on such securities. Price of the fund may have a high volatility due to investment in financial derivative instruments and may involve a greater degree of risk than is the case with conventional securities.

Counterparty Risk – a fund will be exposed to credit risk on the counterparties with which it trades in relation to financial derivative instrument contracts that are not traded on a recognised exchange. Such instruments are not afforded the same protections as may apply to participants trading financial derivative instruments on organised exchanges, such as the performance guarantee of an exchange clearing house. A fund will be subject to the possibility of insolvency, bankruptcy or default of a counter party with which a fund trades such instruments, which could result in substantial loss to a fund.

Issued by the Hongkong and Shanghai Banking Corporation Limited

Please do not reply to this email. Should you wish to contact us, please send an email to csv@hsbc.com.hk and we will get back to you. Note: It is important that you do not provide your account or credit card number, or disclose any confidential information or banking instructions in your email.

Should you prefer not to receive promotional emails from The Hongkong and Shanghai Banking Corporation Limited, please send us your request by emailing to unsubscribe@hsbc.com.hk. Please use your email address that you would like to stop receiving promotional emails when submitting the request to us. Please do not provide any of your details including your account or credit card number, or disclose any confidential information such as telephone number, other email address, etc in your email. We will arrange to have your email address excluded from our promotional email list without charge. If you wish to make any enquiry or request, please contact us by calling (852) 2748 3350 and please do not send your enquiry or request to unsubscribe@hsbc.com.hk. If you wish to stop receiving the message from eAlert service, please unsubscribe the eAlert service via HSBC Internet Banking.

如果您不想收取香港上海匯豐銀行有限公司的宣傳電郵,請透過您希望停止收取本行宣傳電郵之電郵地址發送電郵至unsubscribe@hsbc.com.hk。請勿於電郵內透露戶口、信用卡號碼或其他重要個人資料,例如電話號碼、其他電郵地址等。當我們收到你的電郵,我們將會從宣傳電郵名單中刪除您的電郵地址,此項安排不另收費。如有查詢或需要其他協助,請致電(852)2748 3350聯絡我們,並請勿將查詢或其他需求發送電郵至unsubscribe@hsbc.com.hk。如果您不想收取「e提示」電郵,請透過匯豐網上理財終止「e提示」服務。

We maintain strict standards and procedures to prevent unauthorised access to information about you. We will never contact you by email or otherwise to ask you to validate personal information such as your ID, password, or account numbers. If you receive such a request, please call (852) 2233 3322 for HSBC Premier customers, (852) 2748 8333 for HSBC Advance customers or (852) 2233 3000 for Other Personal Banking customers.

This email is confidential. It may also be legally privileged. If you are not the addressee you may not copy, forward, disclose or use any part of it. If you have received this message in error, please delete it and all copies from your system, and notify HSBC immediately by calling the above respective hotline.

Internet communications cannot be guaranteed to be timely, secure, error or virus-free. The sender does not accept liability for any error or omissions.

© Copyright. The Hongkong and Shanghai Banking Corporation Limited 2018. All rights reserved.

© 版權所有。香港上海滙豐銀行有限公司2018。不得轉載。