

Asia may outperform in 2022, so consider leverage for greater flexibility

The financial markets in 2021 were extreme. The Covid-19 vaccination programme went smoothly in the US and Europe, leading governments to ease anti-pandemic restrictions. These helped recoveries in the economy and in consumption, and sent US and EU equities higher. On the other hand, although the Chinese and HK governments successfully contained the epidemic, the tightening regulations by the Chinese authorities triggered market panic. Coupled with the financial crisis in Chinese property developers, the Chinese and HK stock indices lagged behind other major markets, and the Hang Seng Index and the Hang Seng China Enterprises Index were the worst performers over the whole year.

Asia may be a bright spot in 2022

2022 is the third year after the outbreak of Covid-19. HSBC believes the global economy has already moved from the robust recovery stage to the mid-cycle stage. As countries already begin to trim their stimulus measures, we expect growth of the global economy to moderate from 5.7% in 2021 to 4.1% in 2022. Although the pace of equity returns may slow in tandem with the economy, HSBC expects corporate profits to grow steadily. In addition, companies may benefit given the low possibility of large-scale lockdowns, as US and European countries adopt a strategy of living with the virus. So we are still overweight on riskier assets such as US, Europe and Asia equities.

Among the regions, HSBC expects Asia to be the bright spot in the coming year. Although many investors are worried that harsh regulations by the Chinese authorities and the funding crisis in property developers may drag down risky assets, we see indications showing the authorities may relax some of the regulations. For instance, the Central Economic Work Conference in December indicated that the central government will proactively launch policy to keep the economy stable and allow capital growth in an orderly and sustainable manner.

The Chinese government aims for steady economic growth. Meanwhile, in some Asian countries such as South Korea, Singapore and Malaysia, 80% of the population has been vaccinated, which may help local consumption and economic normalisation. The rebound in developed countries such as the US and Europe may

also support Asian exports. Given the background, HSBC expects Asia (ex-Japan) GDP to grow by 5.3% in 2022, higher than 3.8% in US and Europe.

While the outlook is bright in Asia, Asian stock valuations are very attractive as well. Take the MSCI Asia (ex-Japan) stock market as an example. Bloomberg shows that its P/E ratio is 16.3X, which is far below the 21.2X and 25.8X in MSCI AC World Index and S&P Index. The gap with the S&P Index is the largest in the last 20 years, reflecting the attractiveness of Asian equities. If investors are aware that Asia is emerging from the epidemic, asset prices may outperform others in 2022.

The financial sector may benefit from rate hikes, while consumer- and ESG-related sectors may also outperform

Since mid-2021, inflation has been a hot topic in the market. HSBC expects inflation to stay high in the first half of 2022 due to solid raw material prices and supply chain issues. High inflation may raise concerns that the major central banks could start tightening monetary policy soon or even raise interest rates. HSBC estimates that, given inflationary pressures and the improving job market, the Federal Reserve may raise interest rates by 25 points in March, June and September.

Some investors are worried that the rate hikes may trigger market turmoil, but the historical data suggests that a sharp sell-off in global and US equities is unlikely in the early stages of a rate hike cycle. In fact, even if the Fed raises interest rates three times in 2022, the Federal Fund rate will still be at a low level which may only have limited impact on companies' fund cost and profitability.

There is no doubt that uncertainty over the rate hike path may result in market fluctuations, but the expectation of rate hikes may raise speculation that banks' income from net interest margins may jump. The regulator has eased restrictions on dividend and share repurchase, and with the positive global economic outlook and the increase in M&A activity, HSBC expects financial stocks to outperform.

Investors should particularly pay attention to consumer-related stocks. Job markets in the US and Europe have improved from the pandemic, as the US jobless rate fell to 4.2% in November, slightly higher than the 3.5% before the outbreak of Covid-19. The average hourly wage has already surpassed the pre-pandemic high in mid-2021 and has kept going up, so the strategy of coexisting with the virus, the better

job market and rising salaries may benefit the consumer and retail sectors. HSBC therefore prefers consumer-related stocks, such as consumer discretionary.

At COP26 in November, many countries made commitments on carbon emissions and clean energy. For example, President Biden promised to halve greenhouse gas emissions by 2030 and planned to achieve zero emissions by 2050; China also agreed to reach carbon neutrality in around 2060. In order to move toward emission reduction goals, we expect more investments in clean energy, electric vehicle equipment, and green infrastructure in the coming years. In fact, the earlier Chinese 14th Five-Year Plan drew up a blueprint for sustainable development in various fields such as renewable energy, electric vehicles and innovative technologies. The US House of Representatives also passed a \$1.75 trillion social expenditure and climate bill earlier, so HSBC expects that in future, power generation, infrastructure, transportation and manufacturing may accelerate their transformation along with decarbonisation. Green industries may be one of the winners in the future, and ESG products may become more popular in the market.

Make good use of leverage for asset allocation

In summary, although HSBC estimates the global economy to be at the mid-cycle stage and that growth may moderate, corporate profits are likely to keep growing with a better job market and higher vaccination rate. These may support more risky assets such as US and Asian equities, including financial and consumer-related stocks. ESG-related stocks may also outperform.

Even though HSBC is positive on the market outlook, investors should understand and adjust the proportion of stocks and bonds in their portfolios based on their own risk profiles. Traditionally, if investors are more willing to bear potential risks for higher returns, they can increase the proportion of risky assets such as stocks and high-yield bonds, and reduce investment-grade bonds, and vice versa.

In addition, investors can consider leverage as a tool in asset allocation. Take investment-grade bond funds as an example. Although the interest rate return is not as good as that of high-yield bond funds, investors can multiply the investment principal by leverage, and the overall return may be comparable to that of directly buying high-yield bond funds with the same principal. At the same time, since the price of investment-grade bonds is relatively stable, and the scale of related assets and fiscal quality are relatively good, the downside risk may be lower.

However, investors should acknowledge that leveraged investment carries certain risks. If the overall market sentiment reverses and triggers a sharp fall in fund prices, investors may suffer huge losses due to leverage. In addition, any rise in interest rates or reduction in a fund's dividend may affect interest rate income and even cause losses.

In conclusion, after investors understand the risks they can bear, they should analyse and discuss different types of investment products and tools in detail with their Relationship Managers or Investment Consultants. In addition to stocks and bonds, they can also consider using leverage for asset allocation to balance returns and risks.

Source: HSBC, Bloomberg, data as of 20 December 2021.

HSBC Wealth Solutions

Wealth Management tool – Wealth Portfolio Intelligence Service

Understand your portfolio volatility and exposure, and assess portfolio performance, while managing risks with the help of our enhanced Wealth Portfolio Intelligence Service and comprehensive scenario analysis, powered by the industry-leading Aladdin Wealth technology.

Wealth Portfolio Plus service

A portfolio-based advisory service that offers holistic regular portfolio reviews and tailored recommendations from your Jade Director. Visualise your potential return with our wealth projection tools and get timely alerts on your portfolio.

Unit Trusts

Login to the HSBC Mobile Banking App or browse Fund Explorer on our website to discover funds and look for their performance and risk returns.

Bonds/Certificates of deposit

Choices with flexible investment periods from three months to 25 years, and purchase amounts as low as HK\$10,000. Jade customers can enjoy our Dedicated Bond Service and participate in bond primary markets, an opportunity which is normally offered only to institutional investors or private banking clients.

Stocks

You can now join the HSBC Top Trader Club through HSBC HK Easy Invest. It's our new pricing and loyalty stock trading programme which will transfer you to a simplified, volume-based brokerage fee structure for all your trading in Hong Kong stocks, China A shares and US stocks, and offers great time deposit rates on your cash.

Wealth Insights

Need a fresh perspective? Get expert insights into asset classes, FX trading and much more. Visit our full website to find out more.

Important risk warning

- **Investment involves risk. Past performance is no guide to future performance. For details of the investment products, their related fees and charges and risk factors, please refer to the individual product materials.**
- **In the worst case scenario, the value of the investments may be worth substantially less than the amount originally invested (and in an extreme case could be worth nothing).**
- **The investment decision is yours but you should not invest unless the intermediary who sells it to you has explained that the product is suitable for you having regard to your financial situation, investment experience and investment objectives.**
- **Investors should not base on this marketing material alone to make investment decisions.**
- **Issuer's Risk – you rely on the issuer's creditworthiness. Bonds are subject to both the actual and perceived measures of creditworthiness of the issuer. There is no assurance of protection against a default by the issuer in respect of the repayment obligations. In the worst case scenario (eg insolvency of the issuer), you might not be able to recover the principal and interest/coupon, if applicable, and the potential maximum loss could be 100% of the invested amount and no coupon received.**

Please also refer to the additional risk disclosures set out below.

Risk disclosures

The information in this document does not constitute a solicitation for the making of any deposit or investment in any products referred to herein.

This document has been distributed by The Hongkong and Shanghai Banking Corporation Limited (the 'Bank') in the conduct of Hong Kong regulated business. It is not intended for anyone other than the recipient and should not

be distributed by the recipient to any other persons. It may not be reproduced or further distributed.

The information set out in this document is meant for general reference only. Whilst every care has been taken in preparing this document, the Bank makes no guarantee, representation or warranty and accepts no responsibility or liability as to its accuracy or completeness. Except as specifically indicated, the expressions of opinion are those of the Bank only and are subject to change without notice.

The information contained in this document has not been reviewed in the light of your personal financial circumstances. The Bank is not providing any financial or investment advice. The information is not and should not be construed as an offer to sell or a solicitation for an offer to buy any financial products, and should not be considered as investment advice.

Investment involves risk, the value of any investment may move up or down, and the investment may become valueless. Investors should carefully consider whether any investment products or services are appropriate for them in view of their investment experience, objectives, financial resources and relevant circumstances. The relevant product offering documents should be read for further details, including risk factors.

Currency conversion risk – the value of your foreign currency and RMB deposits will be subject to the risk of exchange rate fluctuation. If you choose to convert your foreign currency and RMB deposits to other currencies at an exchange rate that is less favourable than the exchange rate in which you made your original conversion to that foreign currency and RMB, you may suffer loss in principal.

Companies within the HSBC Group and/or their officers, directors and employees may have positions in any financial instruments mentioned in this document and may from time to time add to or dispose of any such financial instruments.

The above information is for indication only and is subject to related terms and conditions; please contact our branch staff in Hong Kong for details.

The contents of this document have not been reviewed by the Securities and Futures Commission of Hong Kong or any regulatory authorities in Hong Kong.

Unit Trusts

- **In the worst case scenario, the value of the funds may be worth substantially less than the original amount you invested (and in an extreme case could be worth nothing).**
- **Funds which are invested in certain markets and companies (eg emerging markets, commodity markets and smaller companies) may also involve a higher degree of risk and are usually more sensitive to price movements.**
- **Credit Risk/Interest Rate Risk – a fund that invests in fixed income securities may fall in value if interest rates change, and is subject to the credit risk that issuers may not make payments on such securities. Price of the fund may have a high volatility due to investment in financial derivative instruments and may involve a greater degree of risk than is the case with conventional securities.**
- **Counterparty Risk – a fund will be exposed to credit risk on the counterparties with which it trades in relation to financial derivative instrument contracts that are not traded on a recognised exchange. Such instruments are not afforded the same protections as may apply to participants trading financial derivative instruments on organised exchanges, such as the performance guarantee of an exchange clearing house. A fund will be subject to the possibility of insolvency, bankruptcy or default of a counter party with which a fund trades such instruments, which could result in substantial loss to a fund.**

Bonds/CDs

- **Bonds and CDs are mainly medium to long-term fixed income products, not for short-term speculation. You should be prepared to hold your funds in bonds/CDs for the full tenure; you could lose part or all of your principal if you choose to sell bonds/CDs prior to maturity.**
- **It is the issuer to pay interest and repay principal of bonds/CDs. If the issuer defaults, the holder of bonds/CDs may not be able to receive back the interest and principal. The holder of bonds/CDs bears the credit risk of the issuer and has no recourse to HSBC unless HSBC itself is the issuer.**
- **Indicative prices of bonds/CDs are available and bond/CD prices do fluctuate with market changes. Factors affecting the market price of**

bonds/CDs include, and are not limited to, fluctuations in Interest Rates, Credit Spreads and Liquidity Premiums. The fluctuation in yield generally has a greater effect on prices of longer tenure bonds/CDs. There is an inherent risk that losses may be incurred rather than profit made as a result of buying and selling bonds/CDs.

- If you wish to sell bonds/CDs, HSBC may repurchase them based on the prevailing market price under normal market circumstances, but the buying price may differ from the original selling price due to changes in market conditions.**
- There may be exchange rate risks if you choose to convert payments made on bonds/CDs to your home currency.**
- The secondary market for bonds/CDs may not provide significant liquidity or may trade at prices based on the prevailing market conditions and may not be in line with the expectations of holders of bonds/CDs.**
- If bonds/CDs are redeemed early, you may not be able to enjoy the same rates of return when you use the funds to purchase other products.**

Stocks

- Stocks may be considered as part of a healthy, diversified portfolio.**
- Investment involves risk. You should carefully consider whether any investment products or services mentioned herein are appropriate for you in view of your investment experience, objectives, financial resources and relevant circumstances. The price of stocks may move up or down. Losses may be incurred as well as profits made as a result of buying and selling stocks. Frequent trading in stocks will incur greater fees, in terms of brokerage and associated trading costs, notwithstanding the offer of preferential rates, and this may impact your investment returns from trading. The information above is neither a recommendation, an offer to sell, no solicitation of an offer to purchase any investment. The Bank does not provide investment advice.**
- Depending on your monthly trading volume, you may prefer to remain in our standard pricing programme. For US stocks in particular, by opting-in to the HSBC Top Trader Club your current tariff of US\$18 for your first 1,000 shares + US\$0.015 for additional shares will be replaced with the HSBC Top Trader Club pricing.**

- **Important: The HSBC HK Easy Invest App ("Easy Invest") and the contents of this material/correspondence are provided by The Hongkong and Shanghai Banking Corporation Limited ("HSBC HK") for the use of existing HSBC HK customers only. You should download Easy Invest only if you are an existing HSBC HK customer. Easy Invest is not intended for download, or use, by any person in any jurisdiction where such download or use would be contrary to any law or regulation of such jurisdiction or where HSBC HK is not licensed or authorised to provide Easy Invest and/or any of the Services.**

Issued by the Hongkong and Shanghai Banking Corporation Limited